



GENERAL MANAGEMENT PROGRAM –03

BATCH OF 2024



AIR FORCE



ARMY



NAVY

PLACEMENT BROCHURE

Table of Contents

About FMS 03

About GMP 03 04

Course Curriculum 05

Message from DGR 06

Message from Dean, FMS 07

Message from Prog. Director 08

Faculty Speaks 09

Subject Matter Faculties 11

Batch Statistics 12

Functional Expertise 13

Industrial Preference 14

Batch Profiles 15

Placement Committee 62

Placement Procedure 63

Photo Gallery 64



Global #2



Global #8



Global #8



About FMS

Established in 1954 Faculty of Management Studies (FMS), University of Delhi, affectionately known as "The Red Building of Dreams" is a leading Business School located in New Delhi, India. As the pioneer Institute for Capacity Building and Management Programs, FMS has been shaping up a plethora of executives for more than 70 years.

Our Faculty:

The institute's greatest asset is its distinguished faculty, renowned for their scholarly contributions and invaluable industry insights gained through extensive international and domestic experience.

Innovative Learning Environment:

At FMS, education transcends traditional boundaries. We employ a blend of time-tested and modern pedagogical tools to provide our students with a comprehensive understanding of current management practices. Our curriculum is designed to equip students with the skills necessary to lead and innovate.

Global Exposure and Alumni Network:

FMS takes pride in its vast network of alumni, who have been instrumental in shaping industries and policy-making around the world. Regular interactions with industry leaders and experts from various fields further enrich the learning experience at FMS, cultivating an environment where future leaders are forged with the skills and insights needed for global challenges.

Our Mission:

Guided by our mission statement, "Academic excellence and leadership in university-based management education in India through high-quality teaching, research, case development, innovative courses, and pedagogy of learning," FMS is dedicated to nurturing the next generation of business leaders equipped to navigate the complexities of a rapidly evolving global market.

About GMP-03



The Faculty of Management Studies, Delhi, in partnership with the Directorate General of Resettlement, Ministry of Defence, is proud to introduce the second batch of General Management Program for Defence Officers (GMP 03). This six-month business management course is designed to transition the unique skills and values of Indian Armed Forces officers into the corporate sector.

Participants' Profiles:

Officers from the Indian Armed Forces are chosen for their adaptability, discipline, goal orientation, and motivation. With inherent qualities such as courage, integrity, resourcefulness, and innovativeness, they are exceptionally suited for leadership roles in fast-paced environments.

Duration & Structure:

The GMP 03 spans over six months, incorporating a rigorous 24-week academic curriculum. The program is structured around core management subjects, emphasising a hands-on learning approach through case studies, classroom discussions, assignments, and integrated exercises.

Learning Outcomes:

Participants develop a deep understanding of strategic planning, resource management, risk management, and team leadership. The program hones their ability to adapt to evolving business scenarios, making them invaluable assets in any organisation, especially in today's rapidly changing business landscape.

Course Curriculum



Established in 1954 Faculty of Management Studies (FMS), University of Delhi, affectionately known as "The Red Building of Dreams" is a leading Business School located in New Delhi, India. As the pioneer Institute for Capacity Building and Management Programs, FMS has been shaping up a plethora of executives for more than 70 years.

The program adopts a participant-centred teaching approach and a rigorous curriculum, equipping students with requisite managerial knowledge and skills. The course is structured into four terms, comprehensively covering all components of a full-time MBA program.

Terms

Term I

- GMP 101 Managerial Economics
- GMP 102 Data Analysis and Decision Tools
- GMP 103 Organisational Behaviour
- GMP 104 Accounting for Managers
- GMP 105 Marketing Management

Term II

- GMP 201 Human Resource Management
- GMP 202 Production and Operations Management
- GMP 203 Management Accounting
- GMP 204 Strategic Analysis
- GMP 205 Corporate Communication
- GMP 206 Macroeconomic Environment of Business

Term III

- GMP 301 Strategic Management
- GMP 302 Corporate Finance
- GMP 303 Consumer Behaviour
- GMP 304 Project Management
- GMP 305 Supply Chain Management
- GMP 306 Training and Development

Term IV

- GMP 401 Security Analysis and Portfolio Management
- GMP 402 International Business Strategy
- GMP 403 Brand Management
- GMP 404 Marketing Research
- GMP 405 Change and Intervention Strategies
- GMP 406 Financial Planning
- GMP 407 Total Quality Management

Message from DGR



Maj Gen SBK Singh

It gives me immense pride and joy to introduce the 3rd batch of General Management Program at Faculty of Management Studies, Delhi. The 50 vibrant participants represent a group of professionals equipped with varying work experiences, transitioning from their career in the Armed Forces to embracing the challenges tossed by the corporate world.

The Officers of the Indian Armed Forces are a heterogeneous group of highly committed professionals with homogeneous values and unparalleled ethics coupled with distinguished experience of working under volatile and challenging circumstances, performing a plethora of tasks under high-pressure situations, faced with uncertainty and yet delivering superlative results.

Add to these the insurmountable pillars of discipline, focus, perseverance, resourcefulness, adaptability, and courage, and we have an enviable pool of highly talented individuals of colossal value in the corporate world.

I invite the Captains of the Industry and Corporate Sector and strongly recommend this batch for your consideration, secured in the belief and knowledge that they will propel your organization to higher growth trajectory.

Message from Dean, FMS



Prof. A Venkat Raman

On behalf of Faculty of Management Studies (FMS), University of Delhi, it is my pleasure to introduce the 3rd batch of the General Management Program (GMP) for Defence Officers – an exclusive initiative by FMS for officers from the Indian Armed Forces. The program is designed to equip these military leaders with management skills, in order to enable them for a smooth transition to corporate sector and the business world.

The GMP program boasts of a comprehensive curriculum that covers a wide range of subjects, including Business Analytics, Corporate Ethics & Governance, Entrepreneurship, Financial Management and Accounting, Human Resource Management, Logistics and Supply Chain Management, Marketing Management, Operations Management, Strategic Management, Legal Aspects of Business, and Communication.

What sets these officers apart is their values, character, and their unwavering commitment to excellence. They bring with them a unique set of skills, including strong leadership, adaptability, discipline, and perseverance which are essential in today's corporate environment.

I invite the corporate fraternity to collaborate with FMS and provide a career opportunity to these officers who served the nation in an impeccable manner.



Message from Prog. Director

Prof. Vivek Suneja

It gives me immense pleasure to announce the 3rd batch of General Management Program for Defence Officers at FMS, New Delhi. This Initiative, tailor-made for the esteemed officers of the Indian Armed Forces, is dedicated to honing their Inherent leadership qualities and adapting their strategic military skills for significant impact in the corporate arena.

Our officers immerse themselves in learning, from Supply Chain and Logistics Management to Financial and Marketing Management, ensuring they are well-equipped to navigate and contribute to diverse business environments. Each module is crafted to not only provide academic knowledge but to foster practical understanding and application in the real-world business context.

These officers are not just transitioning into the civilian workforce; they are poised to make significant contributions, drive Innovation, and lead with integrity. We look forward for an opportunity to discuss how our participants can contribute to the success of your organisation.

Faculty Speaks

Prof. Harsh Verma

Marketing Management

There are very few situations where apparent dichotomies synergistically interact to create occasions of unparalleled intellectual stimulation. I enjoy this experience in the midst of officers in different grain from marketing. It is at this intersection of marketing phenomena with structured thinking that I experience the emergence of innovative, often radical ideas. This confluence in my opinion makes these participants transformational for businesses. The challenge facing modern organisations is how to bring about non linear innovations and change. I am honored to present these officers to the world of business.



Prof. Amit Bardhan

Data Analytics and Decision Tools

The GMP-03 batch officers bring a unique blend of rich experience, aptitude, and discipline that can help solve complex real-world challenges in novel ways. Their enthusiasm and willingness to learn new tools, ideas, and concepts in this management program have equipped them with the skills needed for a successful transition to the corporate world. With their fantastic communication and people skills, they are well-suited for the business world. I wish them all the best for a fulfilling career ahead.



Prof. Garima Gupta

Marketing

It gives me immense pleasure to introduce the 3rd batch of Officers from the Armed Forces undergoing the General Management Program (GMP) at FMS. equipped with all the qualities needed in current times. The institute partners in the change process by arming these select GMP participants with the knowledge and skills required to adapt in a corporate community that will benefit immensely by utilizing their skills, abilities, and commitment. They seem ready to infuse similar synergy, professionalism, and passion into your organization and steer it towards achieving its goals and missions.



Faculty Speaks

Prof. Soma Dey Managerial Economics

Teaching the GMP 03 batch at FMS has been an enriching experience. The officers show a high level of curiosity and enthusiasm which keeps us all engaged and brings forth meaningful discussions in classrooms and beyond. I believe that these officers bring unique qualities and are going to be welcome addition to the corporate world. Their richness of experience, diverse job profiles, and leadership skills will make them a valuable resource in organizations and the corporate world will be better



Prof. Narain Chandra Management Accounting

The officers of the Indian Armed Forces attending the GMP 03 batch at FMS bring a wealth of experience and exceptional abilities in problem-solving and team building. They are highly passionate individuals with outstanding communication skills, actively seeking new challenges. With their leadership potential, they are ideally suited for key positions in the industry. I wholeheartedly recommend considering them for placement within your esteemed organization. I extend my best wishes to the GMP 03 team for a successful and fulfilling career ahead.



Prof. Mahima Thakur Organizational Behaviour

It is not only a wonderful opportunity but also an honour to connect with the defence personnel through the GMP program. The chance to interact with decorated officers is truly special. What distinguishes them from the contemporary generation is their sense of loyalty towards the organization, unlike others who believe in job hopping. They are relatively more stable and averse to changing the organization. I wish them all the best as they embark on this new chapter of their careers. May they continue to lead with the same integrity, dedication, and excellence that they have characterized in their military service.



Subject Matter Faculties



Prof. A Venkat Raman
Human Resource Management



Prof. Vivek Suneja
Strategic Analysis



Prof. Harsh Verma
Marketing Management



Prof. Amit Bardhan
Data Analytics & Decision Tools



Prof. Garima Gupta
Marketing



Prof. Soma Dey
Managerial Economics



Prof. Monica Singhania
Accounting for Managers



Prof. Mahima Thakur
Organizational Behaviour



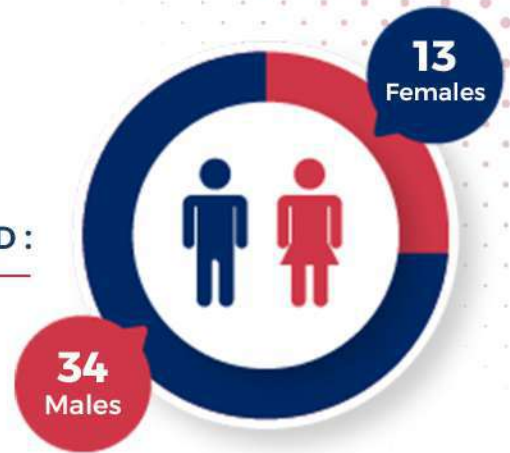
Prof. Narain Chandra
Management Accounting

Batch Statistics

EDUCATIONAL QUALIFICATION :



GENDER BACKGROUND :



EXPERIENCE DISTRIBUTION :



SERVICE BACKGROUND :

CERTIFICATION :



AGE DISTRIBUTION :



Functional Expertise


Sl No.	Name	Service	Age group	Length of service	Operations	HRM	Administration	Facility Management	Project Management	Marketing	SCM	Quality Assurance	Data Analytics	Consultancy	Academia / Training	Security Management	Strategic Management	Legal Consulting	Public Relations	Hospital Management	Strategy / Business Development	IT & Cyber Security	CSR/Sustainability
1	Abhimanyu Shekhawat	IA	46	24	✓	✓	✓		✓			✓		✓	✓	✓					✓		
2	Abhirup Aich	IA	44	21	✓		✓	✓	✓			✓				✓	✓			✓			
3	Anshu Upadhyay	IA	40	16	✓	✓	✓		✓	✓		✓	✓	✓	✓	✓	✓			✓			
4	Ashish Lal	IA	43	23		✓	✓		✓	✓	✓			✓		✓	✓		✓		✓		
5	Ashwani Dutt	IA	53	32	✓	✓	✓		✓	✓	✓				✓	✓	✓			✓			
6	Avinash Shekhar	IA	36	10	✓	✓	✓		✓	✓				✓	✓	✓	✓	✓	✓	✓	✓		
7	Bharat Singh Adhwariya	IA	33	10	✓	✓		✓	✓		✓			✓	✓	✓	✓		✓	✓	✓		
8	Bhavya Pandey	IN	36	14		✓	✓	✓	✓					✓	✓	✓	✓		✓	✓	✓		
9	Brajesh Kumar	IAF	54	36	✓	✓	✓	✓		✓	✓			✓		✓	✓						
10	Vijay Reddy	IA	42	20	✓		✓	✓	✓						✓	✓	✓				✓		✓
11	Deepankar Padhi	IN	34	12	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
12	Deepti Dwivedi	IN	36	14	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓
13	Eliza Rungta	IA	34	13	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		✓		✓	✓	
14	Ganga Nidhi Agarwal	IAF	36	15	✓	✓	✓	✓	✓	✓	✓			✓	✓	✓	✓				✓		✓
15	Harshveer Singh	IA	34	10	✓	✓	✓	✓	✓							✓	✓		✓				
16	Harvinder Singh Nival	IAF	50+	30+	✓		✓		✓					✓	✓	✓	✓				✓		✓
17	Inder Jit Yadav	IN	37	14	✓	✓	✓	✓	✓			✓		✓	✓	✓	✓		✓	✓	✓		
18	Kapil Dev Pangotra	IA	45	23		✓	✓	✓	✓					✓	✓	✓	✓		✓				
19	Khim Chhettri	IA	37	13		✓	✓		✓		✓					✓	✓		✓				
20	Khupmuanlian	IA	35	13	✓	✓	✓	✓								✓	✓			✓			
21	Kiran Nain	IAF	35	14	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓		✓		✓		✓
22	Krishan Kumar Raman	IA	44	21	✓	✓	✓	✓	✓		✓			✓	✓	✓	✓		✓	✓	✓		✓
23	Mani Agarwal	IN	32	10	✓	✓	✓	✓	✓			✓	✓	✓	✓	✓	✓		✓		✓		
24	Mini Daral	IAF	36	14	✓	✓	✓	✓	✓		✓				✓	✓	✓					✓	
25	Dr. MK Sharma	IAF	50+	25+		✓	✓	✓	✓					✓	✓	✓	✓				✓	✓	
26	Nimish Trivedi	IA	45	21	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓		✓	✓	✓	✓	
27	Piyush Kumar Shah	IA	43	21	✓	✓	✓	✓	✓		✓					✓	✓		✓				
28	Pratap Malik	IA	55	33	✓		✓	✓	✓			✓				✓	✓		✓				
29	Prateek Wadhwa	IA	53	32	✓	✓	✓	✓	✓		✓					✓	✓		✓	✓			
30	Pulkit Sharma	IAF	36	14	✓	✓	✓	✓	✓		✓	✓		✓	✓		✓		✓	✓	✓		✓
31	Rahul Vaswan	IAF	37	14	✓		✓	✓	✓		✓		✓	✓	✓		✓		✓	✓	✓		
32	Ramchand Suresh Sovani	IA	53	32	✓				✓		✓			✓		✓					✓	✓	
33	Saikat Mondal	IN	37	14	✓		✓	✓	✓		✓		✓			✓	✓				✓		
34	Sangeeta Tyagi	IA	41	13		✓	✓	✓	✓						✓		✓		✓				
35	Sanjay Kumar Tanwar	IA	53	32	✓	✓	✓		✓		✓					✓	✓		✓				
36	Sanjay Nagpal	IA	54	30	✓	✓	✓	✓	✓		✓	✓		✓		✓	✓				✓		
37	Sanjeev Sharma	IA	47	24	✓	✓	✓		✓	✓	✓					✓	✓		✓		✓		
38	Shaily Bisht	IA	34	11+	✓	✓	✓	✓	✓					✓		✓	✓				✓	✓	
39	S R Desai	IA	57	33		✓	✓	✓							✓	✓	✓	✓	✓	✓			
40	Urvashi Rohilla	IAF	37	14	✓	✓	✓	✓	✓		✓	✓		✓	✓	✓	✓		✓	✓	✓		✓
41	Vaneeta Padhi	IA	36	14	✓		✓		✓	✓	✓	✓	✓	✓		✓	✓		✓			✓	
42	Vinay Mishra	IN	36	12	✓	✓	✓		✓		✓		✓	✓		✓	✓				✓	✓	
43	Vineet Verma	IN	48	27	✓	✓	✓	✓						✓	✓	✓	✓						
44	Vinod Kumar	IA	56	24	✓	✓	✓	✓		✓	✓	✓				✓	✓		✓	✓	✓		
45	Vishal Khanna	IAF	53	30	✓	✓	✓	✓			✓					✓	✓		✓	✓	✓		
46	Vishal Sharma	IN	32	10	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	
47	Yogesh Chandra Pandey	IN	55	34	✓	✓	✓	✓	✓		✓	✓		✓	✓		✓		✓	✓	✓	✓	✓


Industrial Preference


Sl No.	Name	Service	Age group	Length of service	Communication / Telecom	IT	Cyber Security	Aerospace / Aviation	Finance	INFRA	Ship Building / Port Management	FMCG	Hospitality	AGRO	R&D	Data Science	Automobile	Market Research	Defence Sector	E-commerce	Energy Sector	Others
1	Abhimanyu Shekhawat	IA	46	24	✓	✓				✓	✓	✓	✓		✓		✓		✓	✓	✓	✓
2	Abhirup Aich	IA	44	21			✓		✓	✓	✓	✓	✓				✓		✓	✓	✓	✓
3	Anshu Upadhyay	IA	40	16						✓	✓	✓	✓			✓		✓	✓	✓	✓	✓
4	Ashish Lal	IA	43	23	✓	✓		✓	✓	✓		✓					✓		✓	✓	✓	✓
5	Ashwani Dutt	IA	53	32						✓		✓	✓		✓		✓	✓	✓	✓	✓	
6	Avinash Shekhar	IA	36	10	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
7	Bharat Singh Adhwariya	IA	33	10						✓					✓				✓	✓	✓	
8	Bhavya Pandey	IN	36	14								✓	✓					✓	✓	✓	✓	✓
9	Brajesh Kumar	IAF	54	36				✓				✓			✓		✓		✓	✓	✓	✓
10	Vijay Reddy	IA	42	20						✓	✓	✓	✓						✓	✓	✓	✓
11	Deepankar Padhi	IN	34	12	✓		✓			✓	✓	✓	✓	✓			✓		✓	✓	✓	✓
12	Deepti Dwivedi	IN	36	14	✓			✓		✓								✓	✓	✓	✓	✓
13	Eliza Rungta	IA	34	13	✓	✓	✓	✓	✓	✓		✓	✓		✓	✓	✓	✓	✓	✓	✓	✓
14	Ganga Nidhi Agarwal	IAF	36	15	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
15	Harshveer Singh	IA	34	10				✓		✓	✓	✓	✓				✓		✓	✓	✓	✓
16	Harvinder Singh Nival	IAF	50+	30+				✓											✓	✓	✓	✓
17	Inder Jit Yadav	IN	37	14	✓				✓	✓	✓	✓	✓	✓			✓		✓	✓	✓	✓
18	Kapil Dev Pangotra	IA	45	23						✓	✓			✓					✓	✓	✓	✓
19	Khim Chhettri	IA	37	13						✓	✓	✓	✓	✓					✓	✓	✓	✓
20	Khupmuanlian	IA	35	13				✓					✓	✓	✓		✓		✓	✓	✓	✓
21	Kiran Nain	IAF	35	14	✓			✓		✓	✓	✓	✓	✓			✓	✓	✓	✓	✓	✓
22	Krishan Kumar Raman	IA	44	21	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
23	Mani Agarwal	IN	32	10				✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
24	Mini Daral	IAF	36	14	✓	✓	✓	✓				✓	✓				✓		✓	✓	✓	✓
25	Dr. MK Sharma	IAF	50+	25+			✓								✓			✓	✓	✓	✓	✓
26	Nimish Trivedi	IA	45	21			✓			✓		✓	✓				✓	✓	✓	✓	✓	✓
27	Piyush Kumar Shah	IA	43	21	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓
28	Pratap Malik	IA	55	33								✓	✓	✓	✓				✓	✓	✓	✓
29	Prateek Wadhwa	IA	53	32	✓					✓		✓	✓						✓	✓	✓	✓
30	Pulkit Sharma	IAF	36	14		✓		✓		✓	✓	✓	✓	✓					✓	✓	✓	✓
31	Rahul Vaswan	IAF	37	14	✓	✓		✓		✓	✓	✓		✓	✓	✓	✓		✓	✓	✓	✓
32	Ramchand Suresh Sovani	IA	53	32	✓	✓	✓												✓	✓	✓	✓
33	Saikat Mondal	IN	37	14	✓	✓		✓		✓	✓	✓	✓			✓		✓				
34	Sangeeta Tyagi	IA	41	13																		✓
35	Sanjay Kumar Tanwar	IA	53	32	✓	✓	✓	✓	✓	✓			✓	✓	✓				✓	✓	✓	✓
36	Sanjay Nagpal	IA	54	30						✓		✓	✓									✓
37	Sanjeev Sharma	IA	47	24	✓	✓	✓	✓	✓	✓					✓	✓	✓	✓	✓	✓		
38	Shaily Bisht	IA	34	11+	✓	✓	✓	✓				✓			✓	✓	✓	✓	✓	✓	✓	✓
39	S R Desai	IA	57	33	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
40	Urvashi Rohilla	IAF	37	14	✓			✓		✓	✓	✓	✓	✓			✓	✓	✓	✓	✓	✓
41	Vaneeta Padhi	IA	36	14	✓	✓	✓	✓		✓	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓
42	Vinay Mishra	IN	36	12	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
43	Vineet Verma	IN	48	27										✓								✓
44	Vinod Kumar	IA	56	24	✓	✓		✓			✓	✓	✓	✓			✓		✓	✓	✓	✓
45	Vishal Khanna	IAF	53	30				✓				✓	✓	✓			✓		✓	✓	✓	✓
46	Vishal Sharma	IN	32	10	✓				✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
47	Yogesh Chandra Pandey	IN	55	34				✓		✓			✓	✓	✓	✓	✓	✓	✓	✓	✓	✓





Abhimanyu Shekhawat

 Age: 46 years

 Experience: 24 years

 7303332459

 ashekhawat45@gmail.com

 <https://www.linkedin.com/in/abhimanyu-shekhawat-8a9800322/>



Education

-  MSc in Military Technology (TSOC), Defense Institute of Advance Technology, Pune : 2011
-  Post Graduate Diploma in Tank Technology (TTC), Defense Institute of Advance Technology, Pune : 2006
-  Diploma in Armament Technology (AIOC), ACC&S : 2004
-  B Com, Rajasthan University : 1998

Certifications

-  Pursuing PMP Certification
-  Pursuing GMP at FMS
-  Pursuing Lean Six Sigma Green Belt

Awards




-  Vishisht Seva Medal (VSM); 2022
-  Commander-in-Chief Strategic Forces Command Commendation Card; 2016
-  Chief of Army Staff Commendation Card; 2015

Key Skills





-  Strategic Planning & Leadership
-  Organization Development
-  Talent Management
-  Project Management
-  Reporting & Documentation
-  Procurement Operations
-  Liaison & Coordination
-  Employee Engagement
-  Recruitment/ Selection
-  Performance Management
-  Training & Development
-  Compliance Management

People-oriented, strategic planner & executor with 24 years of leadership in the Indian Army, spearheading Operations, Training, L&D and Project Management, Defence Procurement in inclement VUCA environments with exposure to instructional tenures in premier military institute.

Project & Operations Management (CEO of INR 3000 Cr Start Up – CO of New Raising Unit)

-  Planned & executed all activities related to Equipment Management (worth INR 1800 Crs), HR Function, Onboarding, Training, Administration and Induction of 600 + employees.
-  Put in place Structures, Standard Operating Procedures, and Compliance framework for seamless functioning of the new raising unit.
-  Lead team building, cohesion, coaching, mentoring, and engagement for capability building.



Strategic Planning & Procurement

-  Planned and monitored annual strategic movement of 6000+ personnel, 1500 vehicles and 7500+ tons of stores across country using air, rail and road.
-  Strategized and monitored revenue budget expenditure worth Rs 150 Cr.
-  Worked on the Capital Procurement Framework for the Indian Army in concert with all stakeholders including the MoD and coordinated processing of Capital Procurement Cases.
-  Monitored and worked closely with equipment design and development agency (DRDO) for various developmental projects.

Leadership, Administration, HR & Training


-  Commanded a Rashtriya Rifles Company, Armoured Squadron & Armoured Regiment in UT of J&K, Super High Altitude Areas (SHAA), Punjab and deserts of Rajasthan.
-  As raising Commanding Officer was instrumental in setting up the entire structure for an Armoured Regiment. 600+ employees from different Regiments were placed together in one structure.
-  Had two tenures as Instructor in Category 'A' institution. Imparted training to the cutting edge (officers of Executive level) of Indian Army; introduced new policies for improvement in the instructional content and techniques of imparting knowledge as Directing Staff and Senior Instructor at Armoured Corps Centre & School.
-  Designed and imparted training to contingents from Friendly Foreign Countries. The curriculum was unique and tailor made for the specific requirement.


Security Operations & Strategic Planning


-  Led a team of 600+ personnel in Border Management Operations and 120 personnel in Counter Terrorism Operations in Ladakh and Kashmir.
-  Spearheaded the induction and mobilization of forces in Super High Altitude Areas (SHAA).




Abhirup Aich

 Age: 44 years

 Experience: 20 years

 7340698998

 abhirupaich708@gmail.com

 www.linkedin.com/in/abhirup-aich-3993b620



Visionary Leader and Strategist providing 20 years of extraordinary leadership in conceptualising, managing and spearheading large scale operations, multi-disciplinary high value projects and HR during distinguished service in Indian Army.

Operations, Administration and International Negotiations

- Managed recurring and new equipment and services related orders for Indian Companies worth 1000cr by engaging with governments of 25 countries and essential strategic stakeholders.
- As Head of Operations and Chief Planner, was an essential stakeholder and participant in Defence Secretary/ Joint Secretary level Inter Governmental talks and Joint Working Groups with similar ranking officials of 35 countries as Subject Matter Expert strategizing and defining policy of engagement.
- As General Manager Operations, developed & coached mission oriented teams resulting in achievement of 95% operational fitness & readiness.
- Undertook preventive audits of the outfit and workforce to eliminate possibility of mishaps and enhance operational effectiveness and efficiency
- Liaised and coordinated execution of combat operations with intergovernmental agencies, like J&K Police and Intelligence Bureau.
- Performed the duties of contract operating officer & ensured leasing of transport for move of employees & stores.

Project Management and Strategic Planning

- Ensured 85-90% mission reliability & operational efficiency through effective logistics & stakeholder management.
- Oversaw deployment of Indian company produced training infrastructure worth 300cr in Tanzania and Mozambique in laid down timelines, including strict adherence to statutory compliances, engagement in one on one inter-governmental diplomatic negotiations, and coordinating all activities upto installation.
- Strategized, planned and managed extremely complex joint training exercise involving equipment worth 3000cr and 5000 personnel of India as well as 35 countries like Indo Pacific Army Management Seminar, Exercise Yudh Abhyas, Exercise Brightstar, Exercise Lamitiye and Africa India Exercise (AFINDEX).

Risk and Security Management

- Performed the duties of contract operating officer & ensured leasing of transport for move of employees & stores.
- Directed a team of 120 or more specialists in an operationally demanding setting.
- Exercised stringent financial control on organizational finances of over 10 cr, resulting in the successful growth of infrastructure and resources and the improvement of the garrison's security.
- Carried out effective facility management and ensured seamless security with array of surveillance devices for the entire garrison spread over 1 lakh sq ft thereby improving physical and preventative safety levels by 50%.

CSR and HR Management

- Managed HR aspects of a multiagency Team comprising of 1000 individuals in an International environment as part of a UN Peacekeeping Force in Ethiopia and Eritrea (2006-2007).
- Spearheaded CSR projects worth 30 cr to include building a water management system for 03 villages encompassing 50 sq km in mountainous terrain, empowering 500 village youth through Government supported ITI training programs and Infrastructure support to 12 schools in the interiors of Jammu district.
- Strategized, planned and executed greenfield project of an all women led bakery and essential item enterprise in a remote village of Poonch, Jammu and Kashmir providing direct employment to 08 women and enabling 50 households (200 people) with an alternate source of income and means of self sustenance.

Education

- General Management Program (GMP 3), Faculty of Management Studies : 2024(pursuing)
- Master of Science (Defence and Strategic Studies), Madras University : 2013
- Diploma in Junior Level Management, Devi Ahilya Vishwavidyalaya Indore : 2009

Certifications

- Lean Six Sigma Green Belt | KPMG | 2024
- Psychologist Course | Defence Institute of Psychological Research (DIPR) | 2019

Awards

- Chief of Army Staff Commendation in 2020 for excellence in conducting large scale anti terrorist operations in Jammu and Kashmir involving planning, logistical handling and operations of over 1000 personnel
- Army Commander Western Command Commendation Card 2022 for excellence in managing HR aspects of 30000 mid and senior level management
- Corps Commander's Appreciation 2021 for excellence in Workforce Management
- UNMEE Force Commander's Commendation 2007 for excellence in managing multinational force in an International environment.

Key Skills

- Leadership, Team Building & HR Management
- Project Management
- Negotiations and Benchmarking
- Strategic Planning
- Operations Management
- Administration & Security



Anshu Upadhyay



Age: 40 years



Experience: 16 years



9103195235



anshu.upadhyay@gmail.com



www.linkedin.com/in/anshu-upadhyay



Education

- General Management Program (Ongoing), Faculty of Management Studies (FMS), Delhi : 2024
- University of Madras, P.G.Diploma in Defence Management & Strategic Studies : 2011
- M.Tech (Structural Engineering), Vellore Institute of Technology (VIT), Vellore : 2008
- B.E. (Civil), Kavikulguru Institute of Technology & Science(KITS) Ramtek : 2005

Certifications

- 2024: Certified Scrum Master | Scrum Alliance (Pursuing)
- 2024: Lean Six Sigma Green Belt | KPMG
- 2024: Certificate Program in Public Procurement (delivered as MOOC)
- 2022: Certificate Program in Contract Management (delivered as MOOC)
- 2018: Quantity Surveying Course | Institution of Surveyors Delhi

Awards

- 2017 & 2018: Unit recognitions, including the Chief of Army Staff Unit Citation, through leadership, planning, and successful execution of high-budget projects.
- 2015: Appreciation DOs for completion of Construction of KV Project, Seabird Karwar before stipulated timeline.

Key Skills

- Project Management
- Operations Management
- Supply Chain Management
- Human Resource Management
- Construction/ Infrastructure Management
- Administration & Leadership

An astute military leader with over 16 years of cross-functional expertise and blend of technical prowess and managerial acumen in the realms of Project Management, Operation Management, HR & Administration and Supply Chain Management, including two years of industry experience as Structural Design Engineer. Demonstrates a unique adeptness with comprehensive operational strategies and organizational insights. Actively seeking a pivotal role in a dynamic organization to leverage this multifaceted expertise for transformational growth and operational excellence.

PROJECT MANAGEMENT

- Led the evaluation of project proposals, conducting comprehensive assessments to determine feasibility, resource requirements and potential risks.
- Engineered and administered transformative high-stakes projects worth Rs 100 Crore, independently spearheading initiatives that significantly fortified the operational capacity and strategic readiness of a key headquarter.
- Instrumental in set up of COVID care centre at Jaisalmer by establishing a 300-bed quarantine facility in a VUCA environment with minimal expenditure, implementing (SOPs).
- Instrumental in the visionary transformation of Jaisalmer into a Smart Military Station, pioneering initiatives in renewable energy such as solar projects and contributing to a forward thinking 10-year master plan.
- Devised and implemented novel design and structural solutions, revitalizing stalled projects and enhancing the operational efficiency of troops by ensuring completion of these projects, thereby facilitating better living conditions in remote and high altitude areas.
- Addressed challenges posed by stalled projects, which had remained inactive for years due to site conditions and inclement weather.

OPERATIONS MANAGEMENT

- Spearheaded management of operations encompassing men, intelligence gathering, surveillance and armed combat in Counter Insurgency environment, additionally carrying out the mandate task of execution of resuscitation and re-alignment of AIOS fence in the border areas.
- Led strategic planning efforts to align operational objectives with organizational goals and drive sustainable growth.
- Enforced operational policies and procedures to ensure compliance with regulatory requirements and industry standards.
- Resolved conflicts and addressed operational issues, fostering a collaborative and solution-oriented work environment
- Streamlined and optimized the transport operations to minimize vehicle downtime, implementing an effective spare management system that expedited procurement and maintenance of critical parts, leading to enhanced fleet reliability.

PROCUREMENT & CONTRACT MANAGEMENT

- Implemented Government e-Market (GeM) procurement by collaborating with stakeholders and training several in house teams to implement the process as per Government guidelines.
- Managed the procurement of goods and equipment worth {1000 Cr through innovative strategies, including Government e-Marketplace (GeM), Open Tender through Central Public Procurement Portal (CPPP), Rate Contracts, & Local Purchasing.
- Managed the floating of Requests for Proposals (RFPs) and Expressions Of Interest (EOI) on Government of India procurement portals, including technical evaluation of bids and financial bid opening for technically qualified bidders.

SUPPLY CHAIN MANAGEMENT

- As Engineering Planning Officer, expedited critical defence procurements worth Rs 30 Cr during escalated LoC tensions, ensuring uninterrupted supply lines directly to front line positions.



Ashish Lal

Age: 44 years

Experience: 15+ years

9815463915

ashish@ashishlal.me

in <https://www.linkedin.com/in/ashishlal22>



Education

- MBA , Indian School of Business : 2024
- General Management Program-3 , Faculty of Management Studies : 2024
- MBA (Immersion) , INSEAD, Singapore : 2023

Certifications

- Lean Six Sigma Green Belt
- Basic Business Analytics Course
- PMP
- Microsoft Excel by Microsoft

Awards

- Nominated for Sena Medal(Distinguished) for implementation of Project AGNIVEER
- As Commanding Officer, the organisation was adjudged Best Organisation in 2020-2021.

Key Skills

- Leadership
- Human Capital Management
- Change Management
- Communication
- Stakeholder Management
- Strategic/Analytical Thinking
- Cross Team Collaboration
- Process Improvement
- Business Strategy
- Root Cause Analysis
- Problem Solving

Military leader with over 15 years of experience in people management, focusing on talent acquisition, employee relations and organisational development. Expertise in SCM and operations, achieving exceptional results applying innovative strategies, optimising resources and stakeholders management. Proficient at implementing lean systems, automation and project management skills achieving cost savings and operational efficiency improvement, seeking to leverage expertise in human capital management, project management, supply chain logistics and security to support organisational success.

Human Capital Management

- Developed a roadmap and executed 3 high-impact Indian Army recruitment projects in 6 districts of Punjab, overseeing change management, exploring data and key metrics.
- Collaborate with 17 business units, improving hiring efficiency by 31% and quality of hire through human capital strategies.
- Partnered with managers, enhancing workforce planning and human resources solutions, leading to an 80% increase in satisfaction.
- Managed team of 75 recruiters, achieving a 53% increase in diverse hires and 31% in engagement through innovative campaigns.
- Reduced time-to-fill for critical roles by 17%, optimizing processes and driving operational excellence in leadership initiatives.
- Enhanced employer branding efforts, positioning Army as an employer of choice in the industry.

Project Management

- Skilfully amplified equipment capability as part of project NEETRA from 15% to an impressive 75%, orchestrating seamless vendor coordination, fitment, and validation for four similar organizations and achieving a saving of Rs 5 crores.
- As Presiding Officer undertook project AJAYA and ensured successful commissioning of 125 dwelling unit with budget outlay of Rs 575 crores achieving 100% customer satisfaction and timely deliverables.
- Played a pivotal role in the end-to-end implementation of the project AGNIVEER, leading to substantial impact on savings of Rs 11.5 crore per category and elevating capital budget availability from 30% to an impressive 50% showcasing excellent financial performance.

Security and Loss Prevention

- Detected 400 fraud cases, enhancing security and preventing loss by leveraging technology and investigative interviews of 2000 customers.
- Revamped security services by re-designing processes and procedures, achieving 25% increase in effectiveness and resilience.
- Strengthened inter agency cooperation between army, police, paramilitary forces and state administration.
- Implemented data-driven strategies to mitigate security disruptions, resulting in a 75% decrease in security incidents.

Supply Chain and Logistic

- Responsible for management 1500 tons of logistic support for 5000 soldiers and assets valued at Rs 5200 crores consistently for 4 years in an inhospitable and hostile terrain without any disruption.
- Orchestrated vendor coordination in an operationally challenging environment enhancing equipment capability from 15% to 75%.
- Crafted strategic and tactical plans, ensuring business continuity during crises achieving a 15% improvement in operational efficiency.



Ashwani Dutt

Age: 53 years

Experience: 32 years

7347600913

ashwanidutt@rediffmail.com



Education

MBA , Dr APJ Abdul Kalam
Technical University, Lucknow :
2021

MTech (Biomedical Engg) , IIT
Madras, Chennai : 2005

BE (Mech) , Government College
of Engineering Amravati : 1992

Awards

Operational Leadership in Op Vijay
& Op Parakram

Engineering Support to Strategic
Missile System

High-Altitude Command
Experience of Border Road
Equipments

Technical Expertise Development

Instructor Excellence

Key Skills

Talent Management

Logistics Management

Human Resources

Communication

Leadership & Team Management

Technical Expertise

Training & Development

Strategic Operations

Problem-Solving

Adaptability

Experienced administrator with a proven track record in challenging environments; Strong team player adept at fostering collaboration; Highly skilled in maintaining diverse defense equipment; Trained officers at a premier military institution; Successfully led indigenization and manufacturing projects with key stakeholders; Eager to apply expertise in technology, operations, budget management, stakeholder engagement, policy affairs, and strategy development to drive success in the corporate sector. Ready to contribute with the knowledge and skills honed over years of military service.

Workshop Detachment during Operation Vijay

- Led a workshop detachment on borders of Punjab during Operation Vijay, ensuring operational readiness of critical military equipment under high-pressure conditions.

Commanded Artillery Brigade Workshop during Operation Parakram

- Successfully commanded artillery brigade workshop in challenging terrains of Jaisalmer area during Operation Parakram, ensuring seamless maintenance and repair of artillery systems.

Engineering Support to Strategic Missile Systems

- Integral part of the special repair team responsible for strategic missile systems, demonstrating advanced technical acumen and problem-solving skills in the maintenance of sophisticated weaponry.

Commanded Border Roads Workshops

- Took charge of Border Roads Workshops in the high-altitude regions of Sikkim and Arunachal Pradesh, overseeing the maintenance of critical infrastructure and equipment under extreme weather conditions.

Instructor in Army Training Institutions (6 Years)

- Served three tenures as an instructor, playing a pivotal role in shaping the future leaders of the Indian Army by imparting critical knowledge and skills. Demonstrated excellence in military pedagogy and curriculum development.

Defence Instrumentation and Biomedical Equipment Repairs


- Developed specialized expertise in the repair and maintenance of a wide array of instruments used by the defence forces, including biomedical equipment, ensuring their optimal performance in critical situations.


High-Level Operational Experience


- Served in various high-stakes environments, contributing to the strategic readiness and operational efficiency of the Indian Army's technical and repair units.





Avinash Shekhar

 Age: 36 years

 Experience: 12 years

 9884870966

 shekhar.avinash@gmail.com

 <https://www.linkedin.com/in/maj-avinash-shekhar-03499a39/>



Education

- General Management Programme - HR and Marketing, Faculty of Management Studies, Delhi University : 2024
- Diploma in Defence Management and Strategic Studies, University of Madras : 2014
- LL.M. International Commercial and Business Law, University of Manchester : 2011
- B.A.B.L.(Hons), School of Excellence in Law, TN Dr Ambedkar Law University : 2010

Certifications

- Judge Advocate Advanced Course - Institute of Military Law
- Grade 2 Voice Modulation Training - Trinity College of London
- Intellectual Property Law Certified - Indian Law Institute Delhi
- Legal Process Outsourcing Training - Lawwave
- Intensive Mediation Training - AIIMAS
- Diploma in Labour Laws and Statutory Compliances for HRs

Awards

- Army Training Command Commendation Card 2021
- RD Bharadwaj Bronze Medal for Judge Advocacy

Key Skills

- Mediation
- Conflict Resolution
- Leadership and Training Development
- Interpersonal Skills and Adaptability
- Organizational Agility
- Learning Management Systems Specialist
- Risk Management

As a highly accomplished JAG Officer with 12 years of distinguished service, including 10 years in the Indian Army, I bring a unique blend of legal expertise, leadership and specialized experience in employee relations, training and compliance. One of my core strengths lies in employee relations, where I have developed and implemented effective strategies to manage and resolve conflicts within the organization. I have been deeply involved in the training and development of employees focussing on enhancing legal awareness, promoting a culture of compliance and fostering leadership qualities.

Employee Relations and Training

- Successfully handled over 2000 legal cases, resulting in speedy resolutions, reduced grievances and mediated conflicts between employees thereby enhancing the KPI of the area of jurisdiction by reducing employee conflict by 25 % within a span of two years.
- Played a pivotal role in revising the formation's disciplinary policy, focusing on alternative dispute resolution methods, leading to a 30 % decrease in incidents requiring legal action amongst employees.
- Conceptualized and implemented out a new Learning Management System that increased employee productivity by 30 % within 12 months by replacing traditional conflict resolution systems with more efficient ones.
- Achieved an employee training satisfaction rating of 95% from employee feedback surveys, indicating high effectiveness and engagement.
- Implemented a succession planning program that successfully prepared 50% of identified high-potential employees for leadership roles.
- Implemented a succession planning program that successfully prepared 50% of identified high-potential employees for leadership roles.
- Successfully resolved 95% of personnel grievances at the formation level, significantly improving unit cohesion and morale.
- Core strengths lies in employee relations, where I have developed and implemented effective strategies to manage and resolve conflicts within the organization
- Mediated between different stakeholders, ensuring that disputes were handled with fairness, transparency, and adherence to legal principles.
- successfully managed cases related to disciplinary actions, grievances, and employment disputes, ensuring that all parties involved were treated with respect and dignity
- Conducted training and awareness programs for fraud mitigation amongst troops and civilian employees
- As Coordinator of the Foreign Training Team, liaised with the Ministry of External Affairs and local authorities with regards to obtaining the security clearance of the foreign students including registration with the FRRO

Compliance, Risk Management and Fraud Investigation

- Ensuring compliance with legal and regulatory frameworks.
- Responsible for reviewing and advising on policies and procedures to ensure that they align with legal standards and organizational goals
- Conducting internal audits and investigations, identifying areas of non-compliance, and recommending corrective actions
- Analyzing complex legal situations, assessing risks, and providing actionable solutions in maintaining the integrity and reputation of the organization.
- Led more than 500 investigations on military and civil crimes within the organisation from insubordination to corruption, murder and espionage and sexual harassment at the workplace.
- Collected, preserved, certified and analysed evidence to help uncover facts and identify persons involved in crimes
- Enhanced the organization's compliance framework, leading to a significant decrease in regulatory breaches.
- Adjudicated five sensitive Courts Martial as a Judge Advocate including corruption, Child sexual abuse and Sexual Harrassment of women at workplace cases



Bharat Singh Adhwariya



Age: 33 years



Experience: 10 years



9541887937



bharatsinghadhwariya@gmail.com <http://www.linkedin.com/in/bharatsinghadhwariya>



in

Education

BE (Civil), CME, Pune : 2019

B.Sc., MDU, Rohtak : 2012

Certifications

General Management Program for Armed Forces - FMS

PMP 2024 - Pursing

Leadership Course - AWC Mhow

Infrastructure Development Course - CME Pune

CBRN Warfare (Protection) - CME Pune

Field Engineering and Bridging Diploma - CME Pune

Fire Fighting Course - COD Kanpur

Awards

Gallantry Award by President of India - 15 August 2022

Appreciation Certificate - International Human Rights Organisation

Appreciation Letter from Humanism Foundation

Commendation Card from DG (Assam Rifles)

Winner - Manipur State Essay Competition

Bronze Medalist - CME Open Badminton Championship

Participated in 55th National Shooting Championship

Key Skills

Executive Engineer

Procurement, Contract Management and Vendor Development

SCM and Inventory Management

Operations and Facility Management

Cross Functional Leadership

HR, Administration and Security

An accomplished and decorated Army Officer with more than 10 years of experience in delivering successful and high impact projects. Specialized in planning, e-tendering, procurement, supply chain and inventory management. Strong background in stakeholder management, team management, contract & vendor management and negotiations. Expertise in risk mitigation, operations, timely execution of project and budgetary savings to organisation. Experienced in hiring of manpower and machinery, employment of resources, planning, training and grievance handling.

Procurement and Project Management

- Procurement totaling ₹225 Crores in last two years, achieving 12% savings against ₹115 Crores for the organization in FY 2023-24 and tendering of ₹110 Crores in FY 2024-25.
- Recruited 700 civil hired porters and machinery for the construction of assets. Ensured seamless hiring process, documentation, employment plan and payment as manager of porter company.
- As Project Director managed employment, accommodation, transportation, and rotation of 700 hired personnel for execution of over 400 assets over two year cycle.
- Project incharge of track construction in Arunachal Pradesh. Finalised alignment of project, planned machinery, explosives, manpower, and administration. Successfully moved a team of 70 personnel, 15 vehicles, and machinery over 1450 kilometers.
- Team leader for construction of the world's largest floating bridges on the River Yamuna. Proficient in construction of MGB and bailey bridges.

Operations and SCM

- Conducted numerous successful operations, apprehending 25 insurgents/smugglers, seizing 20 weapons and narcotics worth over ₹1000 Crores. Ensured smooth inter agency coordination.
- Chief Security Officer of Integrated Check Post between India and Myanmar. Ensured physical security and surveillance grid.
- Organised three equipment handing over ceremony between India and Myanmar, attended by highest officials. Ensured smooth transaction of equipment in coordination with foreign officials.
- Developed resilient supply chain for store delivery at site for infrastructure projects and coordination among multiple stakeholders.

Modernization and R&D


- Published a research paper on 'Enhancement of Defence Potential of Armed Forces in Ladakh,' leading to the sanction of a pilot project worth ₹7.5 Crores in phase I.
- Participated in study groups revisiting own training module amidst restructuring and modernization of Chinese forces, resulting in the training of 7000 troops and Training of Trainers (TOT) at three institutes.
- Carried out a study on 'Usage of Cement in Extreme Cold Climates'. Key take away implemented in effected areas.
- Prepared a detailed document on 'Waste Management in Super High Altitude Areas'. Recommended to incorporate finding in future procurement processes.


Leadership, Training and Stakeholder Management

- Team Management: Led a team of 150 combatants and 700 hired personnel (30% women) along with a large inventory of equipment.
- Planned and organised two training camps (45 days each) for 150 personnel, including logistics, transportation, store management, and liaison with state government and local stakeholders.
- Trained team of 150 personnel in various engineering aspects
- Collaboration with France-based NGO Medico Sans Frontiers for healthcare.
- Part of core committee for negotiations with foreign delegations.




Bhavya Pandey

 Age: 37 years

 Experience: 13+ years

 7838666830

 bhavyaa.128@gmail.com

 <https://www.linkedin.com/in/lt-cdr-bhavya-pandey-2821b0323>


Education


 General Management Programme
, Faculty of Management Studies,
DU : 2024

 MBA , University : 2019


 B. Tech , Lingayas College of
Management & Technology : 2011

Certifications

 Certification course on Financial
Management from NIFM,
Faridabad.

 Certification course on
Procurement procedures from
NIFM, Faridabad.

Awards

 Commendation from "The Chief of
the Naval Staff" – Dec 23 for
devotion to duty

Key Skills

 Logistics Management

 Supply Chain Management

 Facility & Event Management

 Planning Budgeting & Forecasting

 Procurement & Provisioning

 Contract Management

 Administration

 Leadership

 Training

 Crisis Management

An enthusiastic, passionate & accomplished professional with more than 13 years of rich experience in Logistics, supply chain, Vendor & people management, Admin and Training. Skilled in demonstrating exceptional results and having an ability to build cross-functional teams which works towards achieving organisational goals.

LOGISTICS AND SUPPLY CHAIN MANAGEMENT

- Managed supply chain for Naval establishments including warehousing, inventory mng, transportation & distribution of supplies providing operational, administrative and maintenance-oriented support.
- Accomplished an increase in overall availability of stores and other supplies by 18% by proactive planning, prioritizing, lesioning & negotiations with central suppliers and vendors
- Reduced inventory holding by 8% by weeding out aging and back loading slow moving inventory.
- Successfully undertook techno/ commercial negotiations with leading PSUs/ firms like M/s BEL, M/s Cloudstrats etc and had achieved a savings of approx 21.66 Lakhs in FY 2023-24.

BUDGET MANAGEMENT

- Judiciously planned, forecast and monitored the IT budget of Indian Navy worth to the tunes of approx. 110 Crs consecutively for three Financial Years i.e FY 2015-16, 2016-17, 2017-18 & 2018-19 respectively.
- Efficiently ensured 100% utilisation of funds in the FY 2022-23, 2023-24 under revenue and capital funds worth to the tune of 32.5 & 35.6 Crs respectively.
- Managed budgeting and accounting of high value Public funds and approx 28 Non Public funds keeping in mind the annual expenditure plans and demands.
- Prepared annual forecasting plans, collated demands and rendered budget returns from time to time.

HR/ ADMINISTRATION

- Handled manpower planning, recruitment, training, performance counselling, appraisal, grievance handling and discipline for large multi skilled workforce of more than 1500 personnel.
- Successfully coordinated and conducted Indian Navy's mega Quiz event "G20 THINQ" in collaboration with G20 at India Gate with participation from 23 G20 countries including Indian team which was selected after multiple level rounds with initial participation from 11,741 schools. The event was much commended by the Vice President of India, being the Chief guest for the event and also was globally appreciated.

TRAINING

- As Training Officer at one of the Naval training establishment, imparted training on materiel management, procurement & provisioning, staff writing and gender sensitisation.
- Formulated concepts, training doctrines, conduct and review of more than 1200 trainees.
- Institutionalized innovative means of non-contact training and assessment during pandemic.

CRISIS MANAGEMENT

- Created well organised, hygienic Quarantine facilities for more than 200 personnel, framed and implemented SOPs during pandemic.
- As Logistics Officer, ensured undisturbed and continuous supply of ration/ meals to personnel and families with an approximate strength of 2000, by liasioning with the victualling yards/ central supplier during pandemic with nation-wide lockdown.
- Managed the complex task of providing safe and timely transportation to personnel, ensuring to operations whilst adhering to strict health guidelines.
- Collaborated with various teams within organisaion and ensured smooth and efficient crisis response.



Brajesh Kumar



Age: 54 years



Experience: 36 years



9455380340



brajesh1910@gmail.com



[www.linkedin.com/in/brajesh-kumar-](https://www.linkedin.com/in/brajesh-kumar-154474311)

154474311



Education

- Russian Language Interpreter ,
School of Foreign Language : 1998
- M.A. (English) , CCS University :
1997

Certifications

- PG Diploma in Tourism
Management
- Gen Management Program, FMS,
DU

Awards

- Best in Logistics (TC), 2023
- Topper in Logistics (2005)

Key Skills

- Logistics & Supply Chain
Management
- Strategic Leadership and
Teamwork
- Human Resource Management
- Crisis Management
- Communication and
interpersonal skills
- Communication and
interpersonal skills
- Interagency Collaboration and
jointness
- Resource Management

A transiting Air Force Officer with expertise in Supply Chain Management, Human Resource, Administration & Security. Marshalled the operational Logistics at a premier training base of IAF. Experience in marshalling people towards organizational goals using inter-personal skills.

Supply Chain Specialist :

- 36 years as logistician including Senior Logistics Officer for 6 yrs. Entire logistics operations from sourcing, procurement, storage and distribution was overseen to cater to the requirement of the base with optimum efficiency

Human Resource Management :

- Led team of air warriors ranging from 54 to 100. Continuous monitoring of training, morale and task allocation to personnel for achievement of organizational goals.

Administration :

- Handled admin matters of 54-100 personnel including civilians on various assignments. Portrayed effective communication & interpersonal skills to monitor requirements like clothing, food, housing & admin aspects.

Russian Language :


- Single handedly oversaw management of Russian Interpreters of entire IAF for 3 years at Air HQ. Effective utilization and timely deployment of Interpreters across IAF on overseas assignments.


Consultancy and Crisis Management:


- Vast experience, excellent communication skills, objectivity, inter-personal skills and adaptability to advice on matters of Supply Chain, Operations and HR aspects.





Vijay Reddy

 Age: 42 years

 Experience: 20 years

 9717333825

 vijy.26@gmail.com

 www.linkedin.com/in/vijay-reddy-276980272



Education

- Post graduate diploma in sustainability science (PGDSS),
Indira Gandhi National Open University (IGNOU) : 2024
- Certificate in General Management, Faculty of Management Studies, Delhi University : 2024
- Masters in Defence and Strategic Studies, Madras University : 2015
- Bachelors of Arts, Jawaharlal Nehru University (JNU) : 2003

Certifications

- Management Development Program, IIM Indore
- Lean Six Sigma, Green Belt, KPMG
- Joint Civil-Military Training Programme on National Security, LBSNAA, Mussouri

Awards

- Selected for the UN Peacekeeping Mission in Democratic republic of Congo in a Multinational environment
- Awarded with Sena Medal (Gallantry) for displaying exemplary leadership during a military operation

Key Skills

- Business Continuity & Risk Management
- Security & Loss Prevention
- Corporate Social Responsibility
- Sustainability Reporting
- Facilities & Project Management
- SOP & Process Development
- Team Development
- Audit and compliance
- Supply Chain Management

Senior management leader with 20+ years in Indian Army, known for spearheading multiple portfolios in large scale organisations and driving strategies to minimise security risk, optimise operational continuity and achieve sustainability goals. Brought together people, policies, processes, budgets and technology to build high impact security infrastructure leading to enhanced functional efficiency, Cost optimisation, Technology infusion and responsiveness in the security architecture of the organisation. Built trust and goodwill among population in border areas by driving CSR programs.

Business Continuity and Risk Management

- Provided recommendations with emphasis on increasing awareness of emerging threats and optimising methods of handling internal security matters in troubled areas
- Analysed incident reports, developed scenarios and defined potential issues in consultation with key stakeholders
- Delivered talks on the prevailing situation and presented findings to enable viable change for practical impact
- Provided data analysis based insights to refine training doctrines and manuals by gathered data from strategic military training institutions across the country and derived solutions designed to increase preparedness and operations agility.

Security and Loss Prevention

- Optimised security management in a high risk environment while handling key operations and ensuring 100% readiness and implemented process improvements leading to a high-impact security infrastructure.
- Protected people as well as vital assets under routine and crisis conditions by strengthening security planning and access control, prevented losses, breaches and incidents and mitigated threats in high-risk environments.
- Delivered results by training and managing teams of 1100+ people and liaising with police, paramilitary forces and key stakeholders.

Sustainability and CSR

- Initiated financial planning and business cases for new CSR and sustainability projects, developed content (video clips & images) for social media and print media to showcase outreach efforts to the target audience.
- Organized rescue of people in affected villages and evacuation after disasters /accidents in coordination with civil administration, police and paramilitary personnel; enhanced efforts by arranging for power and medical facilities for the affected.
- Executed humanitarian support initiatives in a complex multinational environment in Democratic Republic of Congo, involving synergy and coordination with multiple stakeholders.
- Defined processes and mechanisms for governance and coordination as Chairman of multiple groups including the Ethical Standards Committee.

Project and Facilities Management

- Managed budgets of approximately 1.5 crore INR annually and led procurement of a varied inventory of equipment, related AMC's and secured 5% cost optimisation through negotiations with vendors.
- Maximised availability of infrastructure, utilities, 60+ vehicles (large and small) and inventory worth 500 crore INR leading to improved management of equipment and utilities maintenance, infrastructure upkeep and inventory management.
- Oversaw asset management / estate management activities while providing leadership to support hundreds of employees and achieved a safe and productive work culture by ensuring high standards for environment, health and safety compliance.



Deepankar Padhi

Age: 33 years

Experience: 12 years

9531888229

deepankarpadhi@gmail.com

<https://www.linkedin.com/in/deepankar-padhi-0485a4194/>

Education

- General Management Program, Faculty of Management Studies, Delhi University : 2024
- B.Tech - Electronics & Telecommunication Engineering, Kalinga Institute of Industrial Technology : 2013

Certifications

- Certified Project Management Professional from PMI, 2024
- Certified Six Sigma Green Belt from KPMG, India 2024
- Professional Scrum Master I (PSM™ I), Scrum.org, 2024

Awards

- Commendation by Flag Officer Commanding-in-Chief (Western Naval Command) - 2022
- 9 Years Meritorious Service Medal
- Sainya Seva Medal for logistics support during ship deployments in A & N Islands - 2015

Key Skills

- Supply Chain Management
- Project & Event Management
- Agile / Scrum Methodologies
- Inventory and Warehousing Management
- HRM & Conflict Resolution
- Process Development
- Vendor Management
- Leadership and Team Management
- Training and People Skills
- Operations and Quality Control
- Security, Risk and Conflict Management
- Management Strategy

A highly skilled Portfolio and Operations Manager from Indian Navy with 12 years of experience in spearheading teams to achieve ambitious targets. Adept at optimising processes and workflows to maximise efficiency and productivity, while maintaining high quality standards. Possess excellent communication and interpersonal skills, with a keen eye for deadlines and a strong aptitude for multitasking.

PROGRAM & PROJECT MANAGEMENT

- Conceptualised & Spearheaded SPARSH Project worth INR 500 Cr for disbursement of monthly pension to 32 Lakh defence pensioners based on waterfall and agile principles.
- Successfully executed a project aimed at reducing the processing time for remittance of a retiring personnel's financial emoluments from 30 days to 1 day by conducting comprehensive audit, identifying delays/ risks and addressing them by developing highly functional modules.
- Delivered hybrid projects for Indian Navy's record-keeping system, responsible for maintenance of digital records of more than 100,000 ex-servicemen and facilitate remitting INR 6,000 Cr annually to the ex-servicemen. Saved 50% of time and resources by automating tasks like pension processing, record-keeping, file tracking etc.
- Navy Administrator for digitally processing Defence Pension saving INR 250 Cr annually and improving overall efficacy by 80%.

OPERATIONS MANAGEMENT

- Led cross-functional teams of 220 personnel and 3 departments to ensure prompt and effective implementation of the 7th Pay Commission recommendations.
- Responsible for providing logistics support and budget management by reviewing, analysing and interpreting various reports in MRO Category matrix.
- Monitored and Implemented Pension Policies formulated and promulgated by the Govt of India in Pay Commissions.
- Proposed & Implemented suitable revisions in extant pay and pension policies with approval of the Ministry of Defence for the benefit of defence personnel

PROCUREMENT & SUPPLY CHAIN MANAGEMENT

- Headed the procurement team to undertake Procurement of spares, store items, hiring of manpower (DEOs, Conservancy, Security, Hospitality) through e-sourcing tools like GeM and Defence Procurement Portal amounting approximately 20 crores annually by rolling out progressive MRO strategy.
- Handling of contracts, vendor management, post contract management through building positive relationships with key procurement partners, stakeholders and suppliers by focusing on issue resolution.
- Undertake review of capability needs, carry out Requirement Analysis, Budget forecasting, budget planning (Through FIS, SAP based Financial Management System), Procurement planning, inventory management and having robust supply chain management to reduce lead time by 30%
- Accelerated procurement of essential amenities of about INR 5 Cr despite challenging market conditions owing to Covid-19, equipping the Fleet Tanker to execute mission "Operation Samudra Setu" aimed at evacuating more than 300 Indian nationals from overseas in each trip.

HUMAN RESOURCES MANAGEMENT

- Managed and motivated a team of over 250+ skilled clerical personnel by implementing comprehensive HR policies and procedures, including career progression, training, grievance handling and recognition programs, resulting in a healthy and productive work environment.
- Spearheaded the development and implementation of comprehensive HR policies and procedures, resulting in an efficient and effective management system, including performance evaluations, appraisals, leave management, discipline and counselling, conflict resolution, employee welfare, recognition and grievance resolution.



Deepti Dwivedi

Age: 36 years

Experience: 14 years

9604379184

dwivedideepti23@gmail.com

www.linkedin.com/in/deepti-dwivedi23

Education

- General Management Programme for Defence Officer, Faculty of Management Studies : 2024 (Ongoing)
- Master of Business Administration, Sikkim Manipal University : 2013
- B.Sc Physical Sciences (Physics, Chemistry, Mathematics), Ramjas College, University of Delhi : 2008

Certifications

- Agile Project Management with Jira Cloud: I Projects, Boards, and Issues, 2024, PMI
- Artificial Intelligence Foundations, 2024 By Microsoft Certification & SkillUp Online
- PMP Certification Exam Prep, 35 PDUs By TIA- UDEMY
- Air Traffic Surveillance Services Course, 2014, Air Force Academy, Hyderabad
- Leadership & Behavioural Studies, 2011, Centre for Leadership & Behavioural Studies, Kochi
- Air Traffic Management & Air Laws- Basic, 2011, Air Force Academy, Hyderabad

Awards

- Received "Best Performer Award" for outstanding contribution towards Flight Safety & Operational Readiness for two consecutive years
- Honored as 'Course Topper' and 'Most Promising Officer Trainee' by Air Force Academy in 2011 & 2014
- Overall Rank -3 in B.Sc Physical Sciences at University of Delhi

Key Skills

- Project Management
- HR Management
- Operational Excellence
- Training and Development
- MS Office Suite- Word, Excel, Power Point, Outlook

Transformational Senior Leader with 13+ years of diverse experience in Operational Excellence, Strategic Planning & Cross Functional Team Management of 300+, across complex & high-stake environments. Seeking Senior Management and Leadership roles to leverage my expertise in business transformation and growth.

Project Manager

- Successfully led and executed high- value Projects including Modification of Airfield Infrastructure, Installation of Simulator Facility, Upgradation of ATC Facility and communication systems.
- Led ₹150 crore runway resurfacing using Agile methodologies and quality control, extending runway life by 10 years and boosting operations by 60%. Upgraded ATS infrastructure, enhancing operational capacity by 30%.
- Managed Procurements & Vendor relations through Government-e- Marketplace portal, optimizing cost efficiency and timely project.
- Directed strategic initiatives like implementation of new Air Traffic Management System, reducing response time by 30%.

Operation Manager & Administration

- Trained and Directed diverse teams of 300+ achieving 25% enhancement in Flight Safety and Operational readiness
- Proven record of 100% Safe and Effective management of Air Traffic Control Operations; demonstrating precise decision- making and effective communication skills under high-pressure dynamic situation.
- Played key role in collaborating with multidisciplinary teams during International Joint Exercises with Friendly Foreign Navies, fostering cross-cultural relationships and enhancing global readiness.
- Proficient in operating and interpreting Surveillance, Approach and Precision Radar systems like MSSR, STAR 2000 & PAR.
- Facilitated seamless operations and Flight Clearance Management by liaison with military and civil stakeholders maintaining compliance with ICAO & DGCA regulations.

HR Manager


- Managed manpower planning for a 300+ member team, ensuring optimal resource allocation especially during major infrastructure upgrade, which was completed 10% ahead of schedule.
- Led crisis management efforts during unexpected staff shortages, utilized Agile methodologies and effective workforce optimization techniques to allocate resources dynamically adapting to changing project requirements and minimizing downtime.
- Collaborated with department heads to reallocate resources, ensuring balanced workloads and maintaining a high level of productivity across teams.
- Led transformational changes in organisational culture to align with Discipline, Protocols and Performance standards, improving overall team effectiveness.
- Led teams in organising various small- & large-scale events like Seminars, Conferences and Cultural get-togethers; Recognised and appreciated for exceptional attention to detail, stakeholder engagement, handling on-site logistics and smooth event coordination.


Manager- Training & Development


- Developed Simulator Training set-up & Implemented Training Modules enhancing operational readiness and safe practices thereby reducing the training period by 45%.
- Defined and fine-tuned People Excellence strategy by impactful Mentoring, demonstrating strong Interpersonal skills and abilities to effectively communicate with employees, partners and stakeholders at all necessary levels.
- Formulated and implemented Training Programs & career progression plans towards operational readiness and professional development of personnel.





Eliza Rungta

 Age: 34 years

 Experience: 12 years

 918080663646

 eliza.rungta@gmail.com

 <http://www.linkedin.com/in/eliza-rungta-bb126515b>



Education

-  General Management Program , Faculty of Management Studies, Delhi University : 2024
-  Officers Advance course in Radar Engineering(Dissertation for MTech in progress) , Military College of Electronics and Mechanical Engineering : 2017
-  PG Diploma in Defence Management and Strategic Studies , University of Madras : 2012
-  B.E. (Electrical and Electronics) , Birla Institute of Technology, Mesra : 2011

Certifications

-  PMP – PMI, 2024
-  Lean Six Sigma Green Belt–KPMG, 2024
-  Azure Fundamentals (Az 900)–Microsoft, 2021

Awards






-  Silver Medal and Best Project, Officers Advance course in Radar Engineering, 2017
-  Certificate of Technical Excellence–Major General of EME, 2015

Key Skills





-  Operational Excellence
-  Innovation and Creativity
-  Cross Functional Leadership
-  Strategic Partnership
-  Technology Integration and Process Improvement
-  Crisis Management
-  Skilled Public Speaker
-  Diplomacy and Negotiation
-  People Management and Conflict Resolution
-  Self-Reliance and Resourcefulness

Indian Armed Forces Veteran with a track record of 12 years of relentless "Nation First" leadership in the Corps of Electronics and Mechanical Engineers across diverse geographies leading more than 150 skilled soldiers and officers in multifaceted roles. Proven expertise in Digital Transformation for increased agility in turnkey projects. Delivering enhanced customer experience by achieving key business outcomes. B.E. (Electrical & Electronics) from Birla Institute of Technology, Mesra, reinforcing a strong technical foundation and analytical acumen.







Project and Program Management

-  Conceptualized the idea of Pneumatic Anti-skid Chain (to facilitate the movement of vehicles in snow bound terrain) and fabricated the prototype. This innovation was selected for display to the Army Chief and honorable Prime Minister of India.
-  Recognized by Major General of EME for Digitization of Radar repair infrastructure leading to in house upgradation of 18 Radars eliminating logistics delay of 3 months for each radar and saving multimillion worth of transportation cost.
-  Executed the relocation of the Air Defence Workshop from J&K to Mumbai, ensuring the delivery of critical assets. Led crisis management efforts, maintaining operational continuity with mission-critical activities.
-  Delivering enhanced customer experience by achieving key business outcomes in terms of 10% improvement in KPIs
-  Integrated advanced technologies and automation into workflows, enhancing capabilities, reducing manpower dependency by 15%, and driving innovation in program delivery.

Operational Excellence

-  Ensured 95% reliability of Air Defence equipment deployed at critical establishments such as Tarapore Atomic Power Station, BARC and Naval Ammunition Depot .
-  Improved engineering solutions and life cycle management of critical war-like equipment worth ~INR 5 Crores across 400 km, reducing equipment downtime by 15%. Led maiden repairs on critical equipment with less OEM support, achieving self-reliance.
-  Improved workplace efficiency by 20% using the 5S system for Inventory & Infrastructure Management, highlighting process improvement and lean management techniques. Analyzed consumption patterns for demand forecasting, optimizing inventory management of fast-moving spares.
-  Established and enforced quality assurance protocols, ensuring project specifications and compliance with regulatory and safety standards, thus reducing rework by 30%.

Leadership, People Management & Training

-  Led diverse repair teams of 120+ technicians in inhospitable terrains overseeing planning, training, performance appraisal, counselling and discipline, showcasing transferable people management skills.
-  Mentored and trained 9 subordinates for career progression exams, with 2 selected for the officer cadre.
-  Initiated and liaised with OEMs like BEL, TATA and TATRA to provide training to Army technicians on Pro bono basis.
-  Digitization of processes for non-contact training and assessment during pandemic.
-  Coordinated interactions at IIT Guwahati, promoting strategic partnerships, and military-academia collaboration.
-  Implemented a performance management system that increased employee productivity by 20% and mediated workplace conflicts, aligning individual goals with organizational objectives and maintaining a positive work environment.



Ganga Nidhi Agarwal



Age: 36 years



Experience: 15 years



9711743161



connect@ganganidhi.in



[www.linkedin.com/in/ganga-nidhi-agarwal-](https://www.linkedin.com/in/ganga-nidhi-agarwal-023392240)

023392240

भारतीय वायु सेना

FC-302



Education

- Bachelors in Commerce, CSJM University
- General Management Programme, FMS

Certifications

- Certificate in Leadership and Behavioral Studies
- Certificate in Public Policy
- Certified expert in FDI
- Lean Six Sigma, Green Belt
- Prevention of Sexual Harassment at workplaces- Train the trainer

Awards

- Appointed as Under Secy, G20 Team India for executing meetings and G20 movements
- Facilitated approval of 45+ FDI cases worth ₹2cr to 2000cr each through inter-ministerial coordination
- President of Women Led development Council and represented India at Women-20 and G20 Indonesia
- Conceptualized and implemented strategies for inclusion of Agniveer Vayu (Women)
- Awarded by Air officer Commanding in Chief for achieving Audit & Compliance targets

Key Skills

- Diversity and Inclusivity
- Managerial Financial Accounting
- Project & Facility Management
- Vendor Management
- Communication skills & Leadership
- Government Relations
- International Relations
- Cross Team Collaboration

A seasoned managerial finance professional with 15 years of experience in HR, administration and project management including 2 years in Ministry of External Affairs. Driven towards an inclusive society, demonstrating a proven track record leveraging strategic planning and analytical skills to pioneer complex administrative assignments, HR initiatives and manage vital financial portfolios. Successfully enhanced operational efficiency, continuity and productivity across large scale operations in a multi stakeholder environment.

Human Capital Management & Diversity Inclusion

- Managed teams of 1000+ for G20 meetings to execute projects amounting to ₹50Cr and G20 Charters across 25-26 places with ₹100Cr.
- Implemented centralized payment system for 1.47 Lacs soldiers, handled ₹1,500Cr in salaries & ₹14,000Cr in provident funds.
- Handled HR support for 1000+ soldiers, including movements during military exercises; and imparted training for capacity building to 70-80 officials for assisting G20 delegates at various airports.
- Worked towards diversity in workforce by talent acquisition of 10 People with disability (PWD) in IAF and 04 MEA consultants; served as 24/7 liaison for PWD G20 delegates.
- Managed performance evaluations for 150 new recruits and actively served on a committee addressing workplace sexual harassment with 50+ cases.

Managerial Finance & Accounting


- Efficiently managed budgets, tenders, cost analysis & contracting for G20 projects worth ₹150Cr with prompt payments resulting 100% client satisfaction.
- Spearheaded Price Negotiation teams leading to ₹200Cr reduction in pricing; cost management by ₹46Cr with optimizing airport services; and saved ₹25Cr through venue merging and optimum utilization in G20 meetings.
- Implemented the recommendations of 7th CPC for 1.47 lacs soldiers leading to 30% reduction in court cases and grievances.
- Handled IAF budget ₹10Cr annually, ensuring financial stability and cost-efficient procurements upto ₹500cr in IAF.
- Facilitated timely payments to bereaved families of soldiers and estranged wives as follow up of the court orders. Cleared 95 such cases amounting to ₹20Cr.


Administration & Facilities Management


- Hands on experience in working with embassies to promote Indian Digital Public Infrastructure, leading to MoUs with five countries.
- Managed the facilities like Delegation reception halls, Exhibition centres, Negotiation halls, Side meetings, Buffet Lounges and Airport facilities in G20 meetings with team of 100.
- Vetted the approval of essential commodity exports worth ₹1,161Cr under G2G framework. Enhanced operational efficiency through daily upskilling of 50 personnel to streamline export processes.
- Led a 24/7 COVID Emergency Response Centre, providing tele-counseling to distressed soldiers and families.
- Assisted 75 women in entrepreneurship through IAF and conducted workshops.
- Optimized systems through detailed process analysis and implemented E-Office platform in unit leading to reduction in paper work.





Harshveer Singh

 Age: 34 years

 Experience: 10 years

 9784035627

 harshveersr@gmail.com

 <https://www.linkedin.com/in/harshveer-singh-03b397306/>



Education

 General Management Program ,
Faculty of Management Studies :
2024

 Post Graduate Diploma, Defense
Management and Strategic
Studies , Madras University : 2015

 BA , JNVU Jodhpur : 2012

Certifications

 NSG Commando Conversion
Course

 NSG- Operational Planning

 Course in Team Management and
Sub Conventional Operations
(RRU) 2022


 Course in Commandos

Key Skills

 Operational planning

 Risk assessment

 Crisis management

 Threat analysis

 Team management

 Leadership

An achievement-driven professional offering over 10 years of experience in formulating innovative ideas & strategies in Operations & Team Management. Decisive, strategic and performance-driven professional with merit of delivering transformational change in Operations Management; directed functions for Strategic Planning, Procurement planning & Execution, Quality Assessment, Cost Optimization, Process Improvements, and many more. Built strong relationships with key stakeholders & cross-functional teams for achievement of goals. Skilled in driving the training & development programs and motivation.

Operations and Security

- Conducted detailed risk analysis and implemented preventive measures to mitigate security threats in high-risk environments.
- Developed and enforced stringent security protocols to protect sensitive information and assets.
- Conceptualised & formulated SOP's on tactical drills adopted in small team operations.
- Trained and directed teams for planning and executing high-risk operations in the state of Assam & Arunachal Pradesh; achieved zero loss to men and material.
- Effectively managed and led a team of 100 plus individuals in one of the toughest & highest operational areas of Siachen Glacier.
- Operations Team Leader of a counter terror task force(NSG) 2022-24
- Managed end-to-end training & development of teams and achieved 100% team performance.

Humanitarian Assistance & Disaster Relief

- Effectively managed violent mobs of protestors with zero fatalities on either side (Itanagar & Dibrugarh 2019).
- Supervised and led flood relief teams in rescue operations in Assam

Administration & Logistics

- Conceptualised and Developed a new Forward Operating Base to safeguard an important axis along the LAC.
- Developed a functional helipad at a forward base along the LAC and saved over 50,00,000, of the govt. exchequer.
- Directed facility management and supply chain operations of 800 men.

Training & Development

- Trained 150 individuals in specialised small team operations in NSG
- Trained 50 individuals in CBRN warfare.
- Formalised techniques which have been adopted in drills by the NSG



Harvinder Singh Nival

Age: 55 years

Experience: 35 years

9013047940

hsnival@gmail.com

in



Accomplished Air Force Pilot and experienced leader with three decades of expertise in Operations, Policy, Strategy Formulation, Project Management, Capital Acquisitions, and Administration. Seeking to leverage my leadership, strategic planning, management skills, and technical expertise in a challenging, growth-oriented position.

Deputy Assistant Chief: Capital Acquisitions

- Skilled in developing and implementing strategic plans to achieve organizational goals.
- Proficient in optimizing resource distribution to maximize efficiency and effectiveness.
- Expertise in identifying risks, creating mitigation strategies, and preparing contingency plans.
- Reviewed and approved capital acquisition proposals, ensuring alignment with strategic objectives.
- Strong background in collaborating with various agencies, supported by excellent analytical skills and a comprehensive understanding of the operational environment.
- Planned, coordinated, and managed annual defense expos, ensuring successful execution and engagement.
- Implemented government policies to enhance self-reliance in the defense sector.

Director (Air Operations)

- Directed and supervised inter-service joint operational missions, ensuring effective planning and execution.
- Ensured strict adherence to operational objectives and standards through rigorous evaluation.
- Enhanced operational efficiency by supervising and mentoring field units.
- Conducted regular audits with constructive follow-up feedback to drive improvements.
- Planned and supervised multi-force, multi-domain day-and-night operational exercises.
- Prepared feedback and action reports to disseminate and integrate key learning points.
- Facilitated high-level coordination meetings to develop joint operating procedures and enhance inter-agency communication.
- Coordinated with think tanks on key research areas, formulated change management strategies, and monitored progress while ensuring accountability for assigned resources.
- Led a team of officers in executing national-level projects through effective planning, coordination, judicious resource allocation, and interministerial collaboration.

Director (Aerospace Safety)

- Formulated and implemented an effective accident prevention plan using an analytical approach.
- Coordinated and conducted safety symposiums to facilitate idea exchange and enhance the safety environment within field units.
- Eliminated all backlogs through effective management and coordination with relevant agencies.
- Managed a safety budget of 20 crores, enhancing the safety environment by expediting expenditure proposal approvals and coordination.
- Conducted audits and inspections of field units, ensuring timely corrective actions by closely coordinating with administrative staff.

Education

- General Management Program for Defence Officers - No 3, FMS (Delhi University) : 2024
- M Sc & M Phil (Defence and Strategic Studies) , Osmania University, Secunderabad, Telangana : 2014
- M Sc, (Defence and Strategic Studies) , Madras University : 2004

Certifications

- Defence Services Staff College
- Instrument Rating Instructor and Examiner
- Qualified Flying Instructor
- Aerospace Safety and Accident Investigation Course
- Higher Air Command Course
- Mid-Career Internal Security
- Operational Research and Systems Analysis
- Human Factors in Accident Investigation Course
- Interviewing Officers Course

Awards


- Flight Safety 3 Stars


Key Skills

- Leadership, Command and Control
- Strategic planning and execution
- Mission analysis and decision-making
- Team building and mentorship
- Resource management and allocation
- Operational risk assessment and mitigation
- Interagency collaboration and joint operations
- Communication and interpersonal skills




InderJit Yadav

 Age: 37 years

 Experience: 14 years

 7356288327

 inder7235@gmail.com

 www.linkedin.com/in/inderjit-yadav-13501220



Innovative military leader with a decade in HR, Recruitment, and Project Management, celebrated for crafting novel solutions that redefine industry standards with corporate exposure. Renowned for pioneering ground-breaking initiatives that set new benchmarks for operational excellence. Eager to transition this potent skill set into a high-impact corporate role, offering immediate and enduring positive contributions to organizational goals.

HUMAN RESOURCE MANAGEMENT AND ADMINISTRATION

- Spearheaded comprehensive training initiatives as Head of Training, developing and executing tailored plans and specialized courses to elevate operational proficiency, adaptability, and skill sets across multiple departments.
- Proficiently led military school operations to ensure compliance and maximize stakeholder satisfaction, while adeptly conducting teacher evaluations, shaping curriculum & executing precise budget management.
- Actively fostered meaningful interactions with foreign naval personnel, facilitating idea exchange and knowledge sharing, particularly during course visits by foreign naval personnel for the course at Naval Institute of Educational and Training Technology at Kochi.
- Pioneered a comprehensive recruitment and Induction strategy for 6400 SSR & MR (Now Agniveer) annually and naval personnel that elevated talent acquisition standards through the integration of biometric verification, optimizing the four-phase assessment process and ensuring strict adherence to Navy guidelines.
- Expertly managed candidate disqualifications, offering targeted debriefs, motivational counselling, and alternative career guidance to maintain morale and ensured positive engagement throughout the recruitment process.

PROJECT AND OPERATIONS MANAGEMENT

- Led a team of 100 plus workforce upon deputation to Sainik School Imphal, Manipur, established a comprehensive workflow, and clearly communicated roles and duties to each member, ensuring optimal team performance and effective execution of assigned responsibilities.
- Spearheaded the creation and execution of language labs and up gradated school infrastructure, transforming an underutilized space into therapeutic and stimulating environments tailored to the unique needs of cadets.
- Expertly administered boarding and lodging of 600 Sainik School cadets, ensuring seamless operations, including girls and boys, addressing the pressing issue of living space shortages in Sainik School.
- Transformed complete Administrative office Block with state of art office infrastructure by leading market surveys, design phases & essential equipment procurement, optimizing space utilization for operations

FINANCE MANAGEMENT

- Orchestrated the meticulous management of public and non public funds amounting more than 35 crores, ensuring their accurate and compliant handling, and implementing robust controls to safeguard against errors and fraud, resulting in a track record devoid of abnormalities.
- Administered Various Annual MOD grants (like Infrastructure, training, pay and allowances) amounting 10 Crore with a focus on efficient allocation and utilization, ensuring optimized use of resources.
- Developed and executed strategic initiatives that boosted the organization's revenue to ₹40 lakh in 3 years, as compared to ₹30 lakh over the prior 6 years. half the expected time.

PROCUREMENT & CONTRACT MANAGEMENT

- Headed the procurement team to undertake procurement of goods and services through e-sourcing tools like GeM, Defence Procurement Portal amounting approximately 5 to 10 crores annually by rolling out progressive MRO strategy.
- Skilled in overseeing the end-to-end procurement process, including vendor selection, contract negotiation, and management. Experienced in ensuring compliance with regulatory standards, optimizing costs, and fostering strong supplier relationships to support organizational goals.

Education

- General Management Program , Faculty of Management Studies, Delhi University : 2024
- Leadership and Management Course, Education and Training Technology Course , Centre of Ethics, Leadership and Behavioural Studies, Naval Institute of Educational and Treaining Technology, Kochi : 2011
- Basic Naval Orientation Course , Indian Naval Academy, Ezhimala : 2011
- B.E in Mechanical Engineering , Dronacharya College of Engineering : 2004-2008

Certifications

- Microsoft Power BI – Up & Running with Power BI Desktop (Udemy)
- Microsoft Excel Beginner to Advance (Udemy)
- ISO/IEC 27001:2022. Information Security Management System (Udemy)
- Foundation of Project Management (Coursera)

Awards

- Awarded Long Service Medal in 2022
- Awarded Samanya Seva Medal in 2020
- Awarded by Flag Officer Commanding-in-Chief, Southern Naval Command, Kochi 2019

Key Skills

- Team Management
- Talent Acquisition
- Recruitment Strategy
- Employee Relations
- Administration & Facility Management
- Procurement, Contract and Vendor Management
- Project Management



Kapil Dev Pangotra



Age: 45 years



Experience: 24 years



8588827750



kapildevpangotra2801@gmail.com



[www.linkedin.com/in/col-kapil-dev-](https://www.linkedin.com/in/col-kapil-dev-pangotra-007991291)

[pangotra-007991291](https://www.linkedin.com/in/col-kapil-dev-pangotra-007991291)



Education

- General Management Program , Faculty of Management Studies, Delhi : 2024
- Diploma in Senior Level Defence Management , Devi Ahilya Bai University, Indore, MP. : 2016
- M Sc (Defence and Strategic Studies) , Madras University : 2011
- Diploma in Junior Level Defence Management , Devi Ahilya Bai University, Indore, MP. : 2007
- Bachelor of Arts (Political Science and International Relations) , Jawahar Lal University : 2000

Certifications

- CPP | PMI (Undergoing) | 2024 |
- PMP Cetrification | PMI | 2024 |
- CSM | KPMG | 2024 |
- Lean Six Sigma Green Belt | KPMG | 2024 |
- Training of Trainers International Officers Course at Centre for UN Peace Keeping, New Delhi | 2014 |

Awards

- Appreciation Certificate from Indian Army Chief for Operational Excellence | J&K | 2007
- UN Force Commander's Certificate of Appreciation for Professional Excellence & Gallantry | DRC | 2008
- Appreciation Certificate from Indian Army Chief for Distinguished Service | Delhi | 2015
- UN Force Commander's Certificate of Appreciation for Distinguished Service | South Sudan | 2017

Key Skills

- Leadership, Team Building & HR Management
- Project Management
- Strategic Planning
- Policy formulation and Implementation

As a dynamic military professional with 24 years of diversified experience in handling CT Operations in J&K, working under the charter of UN Peace Keeping Operations in DRC and South Sudan, Commanding Mechanised Infantry Unit along Western Frontiers and handling sensitive appointments related to strategic planning and HR Management at the Army Headquarters. A highly enterprising, motivated team leader with strong work ethics. I look forward to leveraging my leadership, project management, and technical skills to take on roles in operations, security, project management and training.

Operations, Strategic Planning and Security

- As the Commanding Officer of a Mechanised Battalion (2017-20), oversaw operations and deployment of over 600 military personnels and fighting equipment worth 1500 Crores in a challenging environment.
- As Chief Military Liaison Officer in South Sudan (2016 - 17), coordinated Area Domination Patrols and Convoy Protection Operations by Military Liaison Operations across entire SoMission as part of UNMISS and regularly briefed the Mission Leadership on the same.
- As Chief Operations Officer at the Army Headquarters (2013-15), carried out detailed analysis of adversary nation in coordination with Senior representatives of National Security Agencies and issued operational inputs pan Army to enhance operational efficacy of the field formations.
- As Chief Operations Officer, Sopore, J&K (2011 - 12), coordinated operation by 5000 troops across inhospitable mountainous areas of Bandipore and Baramulla Districts.

Training Management and Mentorship


- As Commanding Officer of Infantry Training Bn (2020 - 22), steered training for over 2000 trainee soldiers, ensuring exemplary results in leadership skills.
- As part of joint training with friendly foreign countries, organised visits of high-level military delegations from allied nations such as UAE (2021) and Tanzania(2022), strengthening bilateral Defence cooperation.
- As Commanding Officer (2017-20), undertook talent development of 17 mid-level officers, 51 coaches and 540 junior leaders resulting in a 25% increase in overall team performance. Adjudged as the best team in entire station.
- As Chief Military Liaison Officer in South Sudan, conducted workshops to train 140 military professionals and mission staff on mission-specific policies and guidelines.


Leadership and Human Resource Management


- As the Senior HR Manager for Apex Appointments at Army Headquarters (2022-2024), played a critical role in overseeing HR functions related to placement and annual HR audit of 7500 high-level appointments of the Indian Army. This position required expertise in senior appointment management, effective liaison with inter-ministerial governmental bodies, and rigorous compliance with organizational standards.
- As the Director of HR and Training (2020 - 2022), spearheaded efforts of 400 Professional Instructors to training over 2000 trainee soldiers to make professional military soldiers for the entire Regiment.
- As Commanding Officer of a Mechanised Infantry Battalion, spearheaded a team of 600 extremely professional personnel with diverse skill sets, focusing on talent management and achieving core business goals. Independently collaborated with technical/ non-technical teams to drive operational metrics.
- As Hr Manager at United Nations Mission in South Sudan, handled operational deployment of 211 Senior level International Officers from 61 nationalities across 11 team sites located across entire South Sudan. Supported Humanitarian Aid missions of UN Humanitarian agencies to support the Internally Displaced Persons at various UN Camps.




Khim Chhettri

 Age: 37 years

 Experience: 13 years

 7340840142

 khimthapa26@gmail.com



Education

- Post Graduation Diploma in Advance Inventory Management, Military College of Material Management : 2021
- Diploma in Basic Inventory Management, Military College of Material Manager, Jabalpur : 2012
- Bachelor in Commerce, RPD College of Art & Commerce, Belgaum : 2008

Certifications

- Certificate in MS Office
- Defence Financial Management Certificate

Awards

- Maj Gen EME Professional Excellence Award 2016
- GOC-in -C Northern Command Commendation Card 2014
- Gold Medalist, Gen JJ Singh Air Weapon Championship 2012

Key Skills

- Inventory management
- Logistic management
- Supplier management
- HR management
- Proficient in MS Office and SAP
- Forecasting
- Decision Making
- Team Oriented
- Leadership
- Communication
- Detail Oriented
- Strong Work ethics

With over 13 years of diversified and committed experience with the logistic department of Indian Armed Forces. Accomplished in logistics and inventory management across diverse and challenging terrains, with a proven track record of ensuring seamless operations under demanding conditions. Demonstrated expertise in optimizing supply chain processes, managing complex inventories, and leading teams to achieve operational excellence in dynamic environments.

SUPPLY CHAIN MANAGEMENT


- Managed the acquisition, storage, and transportation of 23,000 critical inventory items worth Rs 16 crore.
- Provided seamless logistical support to over 18,000 personnel deployed in Northeast border, meeting sudden demands with an extended supply chain.
- Established, managed, and oversaw the logistic supply of a 190 metric ton ammunition warehouses on the Northeast border, ensuring operational readiness and availability during emergencies.
- Employed analytical techniques like ABC analysis, Inventory turnover ratio, cyclic counting, and automated inventory management system to enhance inventory accuracy and timeliness.
- Eliminated 5,000 vintage and slow-moving inventory items worth Rs 30 lakh, optimizing space for spare parts of new-generation equipment's.
- Managed salvage operations and facilitated online auctions, enabling the government to generate minimum 1.5 lac revenue from surplus and obsolete inventories.
- Achieved a 15 % reduction in logistics turnaround time and led a 35 % reduction in safety stock levels, significantly improving operational efficiency and inventory management.
- Designed and implemented modern warehouse systems with available resources, optimizing storage and logistics operations.
- Created a sample room for original spares to systematically identifying and manage spurious and low-grade inventories.
- Ensured timely procurement and supply of 13,000 spare parts worth Rs 42 lakh to repair agencies in the Ladakh region.
- Reduced transportation costs by introducing a new carrier, enhancing efficiency and cost-effectiveness.
- Ensured continuous logistics support during the COVID-19 pandemic, overcoming multiple supply chain disruptions.
- Independently established multiple logistics points in the Northeast region following face-offs and skirmishes along the Indo-Sino border.
- Developed and maintained relationships with key suppliers and conduct regular performance review.
- Adopted precautionary measures for ensuring the safety and security of the warehouses and inventories.


HUMAN RESOURCE MANAGEMENT AND ADMINISTRATION


- Administered HR functions for a workforce of 1800.
- Experienced in documentation management, pay & allowances, pension schemes, policy development & implementation, redressed grievance, and performance appraisals.
- Demonstrated success in leading welfare initiatives and creating an inclusive work environment that boots employee's engagement and well-being.
- Led the recruitment process for 63 Materials Managers.
- Assisted the Depot Welfare Committee in ensuring the smooth conduct of depot election.




Khupmuanlian

 Age: 35 years

 Experience: 14 years

 8800661096

 muankhopi68@gmail.com

 www.linkedin.com/in/muan-muan-22b09a2b6



Education

-  Certificate in General Management Program , Faculty of Management Studies, Delhi : 2024
-  Master of Arts (Public Administration) , Indira Gandhi National Open University : 2022
-  Bachelor of Arts (Geography Hons) , North Eastern Hill University, Shillong : 2009

Certifications








-  Media Communication Course, Indian Institute of Mass Communication (IIMC), New Delhi, 2020
-  Diploma in Junior Level Defence Management, Indore University, 2019
-  Diploma in Management of Sub Conventional Operation, Mizoram University, 2012

Key Skills







-  Human Resource Management
-  Crisis & Conflicts Management
-  Security, loss prevention & VVIP security
-  Corporate Social Responsibility
-  Team Development
-  Financial Management
-  Aviation security & Counter hijack

Senior Operation Manager with 14 years in Indian Army, with expertise in leading high stakes operations, managing manpower and complex logistical challenges. Trained in aviation security, anti hijacking and sky marshalling. Adept at leading teams in challenging situations, adapting to changes, analytical thinking and decision making. Skilled in training and development programs and motivating teams to achieve the targets while providing internal growth to performers to have more stable human resource structure.




Human Resource Management and Team Leadership

-  Fostered career management strategies significantly influencing the professional development of individual.
-  Navigated and influence a broad spectrum of employee grievance, promoting a culture of trust and respect.
-  Achieved administrative excellence, managing the comprehensive needs of personnel and their families.
-  Led and enhanced operational readiness for the workforce, instigating and overhaul of training system that led to improved staff integration and development.
-  Administered in-depth interviews, carving out new pathways for career advancement and personality development.
-  Spearheaded HR operations across multiple units, overseeing selections, training and performance evaluation process to enhance workforce efficiency and morale.
-  Collaborated successfully with cross-functional teams to achieve a streamlined process in forecasting the required optimal stock in the given stipulated time and order and set the re-ordered point.

Operation and Security Management

-  Led strategic operations and risk management advisory for specialized military units, significantly mitigating potential threats.
-  Upheld a safety record, demonstrating a steadfast commitment to loss prevention and risk management.
-  Administered security for a strategic area, implementing cutting-edge surveillance and physical security measures to reduce vulnerabilities.
-  Conducted security audits and crafted training programs to boost crisis response capabilities of supervisory staffs.
-  Commanded 24/7 control Centre, leading an integrated approach to control and surveillance response.
-  Operation head of counter hijack task force and ensure safety of Airport and flight safety. Liaison with stakeholders like BCAS and other civil agencies to respond to handle any unlawful interferences in aviation safety.

Logistic and Supply Chain Management

-  Managed and digitized inventory with considerable reduction of lead time by proactive consumption pattern based provisioning and maintaining optimum inventory level through efficiency improvements to existing supply chain network.
-  Implemented and adhered to SOP for procurement and maintenance of military and special intelligence equipment, ensuring operational readiness of critical inventory.
-  Maintained optimal distribution of logistics, equipment and supplies, tracking the life cycle to support both routine mission and specialized intelligence operation.
-  Monitored supply chains and conducted regular inspections and audit to maintain quality and delivery standards.
-  Diligently coordinated for effective Supply Chain and relationship management with various stakeholders for smooth execution of specialized contracts of goods.
-  Deployed and maintained critical equipment at forward posts, overseeing operational readiness and strategic deployment of resources in high-stakes environment.



Kiran Nain



Age: 35 years



Experience: 14 years



9797754545



kiranrdsingh@gmail.com



www.linkedin.com/in/kirannain



Education

- General Management Program , FMS, Delhi University : 2024
- BA Honours in Economics , MCM DAV COLLEGE FOR WOMEN, Punjab University, Chandigarh : 2009

Certifications

- Project Management Professional
- Certified Scrum Master
- Lean Six Sigma Green Belt
- Culture-Driven Team Building Specialization
- POSH- Train the Trainer
- Certification in Leadership and Behavioral studies

Awards

- Commendation by Chief of the Air Staff 2022
- Commendation by Chief of the Air Staff 2018
- Commendation by Air Officer Commanding in Chief, Maintenance Command 2014

Key Skills

- Comprehensive Logistics & Supply Chain Management
- Project Management
- Office & Administrative Management
- Strategic HR Leadership & Policy Development
- Executive-level Advising
- Employee Relations
- Diversity and Inclusion
- Contract Management and negotiations
- Corporate Social Responsibility
- Effective Communication
- Public and Media Relations
- Protocol Management

Military leader with 14 years of experience in the Indian Air Force, excelling in people management, administration, diversity initiatives and logistic domains. Effective communicator, possessing analytical skills and results-driven approach with a proven track record of leading complex deliverables and projects. Enhanced organizational efficiency while maintaining a positive and matrixed leadership style. Seeking to leverage expertise in SCM , HR and Administration & CSR for the success of organization.

SUPPLY CHAIN MANAGEMENT

- Governed supply chain and logistics project of induction of Medium Lift Helicopters worth 1.345 Bn USD
- Received foreign equipment & inventory (8K+ lines) in batches and ensured custom clearance, restructured storage & warehousing of equipment and improved online inventory management system.
- Supported heavy real time deployments and advance assets valued over 40 Mn USD to enhance operational capabilities at a frontline base and formalized regular inspection/audits.
- Collaborated with various cross functional teams, sister services & state administration to secure war-level smooth flow of aviation fuel from the refinery to various bases in VUCA regions as a time bound project
- Proactively assessed requirements of spares & other associated equipment to streamline a major 60K hours servicing of a static radar installed in eastern most sector of India.

HUMAN RESOURCE MANAGEMENT AND DIVERSITY & INCLUSION


- Directed HR & Administrative requirements for 100+ personnel, overseeing career development, leave management and policy implementation to optimize workforce efficiency.
- Administered outdoor training including sports and quarterly exercises for 300+ troops.
- Analyzed data, executed briefings, developed recommendations for the Headquarter, formulated policies & directives to enable employee welfare and inspected 70+ local offices ensuring implementation of new policies.
- Implemented and monitored welfare activities for over 140 Air Force Families Welfare Association centers with ~1L members; Initiated skilling efforts for ~3K Air Force women and got listed in Guinness World & Limca Book of Records for this skilling and philanthropic project.
- Devised psychometric assessment for more than 1400 IAF wards, facilitating career guidance and mentoring. Public speaking contests, writing workshops conducted for 2000+ plus wards of IAF personnel, contributing to personality development. Organized sports events for specially abled children of IAF for inclusion and holistic development
- Organized Pan IAF level talent recognition avenues and an experience sharing platform for a resilient community building.


ADMINISTRATION AND CORPORATE SOCIAL RESPONSIBILITY


- As Staff Officer to Senior most Leadership of IAF, spearheaded administrative duties, administered offices & intricate secretarial practices, organized and arranged meetings through the organizational hierarchy. Governed compliance & protocol measures, coordinated international visits, conferences/meetings (25+) with delegates from friendly foreign countries and attended international visits as part of the Indian delegation.
- Orchestrated PAN IAF corporate social responsibility initiatives for special, underprivileged children & war widows and oversaw procurement, infrastructure development welfare projects worth USD 1 Mn.
- Empowered ~10 special schools, 8 hostels, 115+ play schools, 120+ thrift shops, 26 schools for under privileged children and 2 vocational centers.
- Delivered entrepreneurial projects in collaboration with other prominent social welfare agencies for promoting wellbeing of Air Force Families (National commission for women, AIWC etc).
- Established 2 new vocational skilling centers for IAF families for vocational training and therapy centers for special children, providing specialized care and support.





Krishan Kumar Raman

 Age: 44 years

 Experience: 21 and half years

 9612696580

 krishan_raman@yahoo.com

 <https://www.linkedin.com/in/krishan-raman-b99a27297/>



Education

- General Management Program , Faculty of Management Studies, Delhi : Ongoing
- Post Graduate Diploma in Human Resource Management , Symbiosis Distance Learning : 2006
- BA , JNU : 2001

Certifications

- Weapon & Tactics Course : 2005 (Instructional Grading)
- Junior Leadership Course, Devi Ahilya Bai University Indore – 2008 (Instructional Grading)
- Aviation (Helicopter) Flying Course : 2009 (Second Best in Flying)
- Flight Safety Course – Institute of Flight Safety, Palam : 2013
- Senior Aviation Management, Flight Safety and Logistic Course – 2018 (Best Student)
- Lean Six Sigma Green Belt : 2023

Awards

- Chief of Army Staff Commendation Card – 2005
- Force Commander Commendation Card UN Mission Sudan – 2006
- Chief of Army Staff Commendation Card – 2013
- Led an anti-terrorist "High Altitude" operations in which the unit was awarded the highest Peace time Gallantry award 'Ashoka Chakra'.

Key Skills

- STRATEGIC PLANNING
- OPERATIONS
- AVIATION SECURITY
- AVIATION OPERATIONS & MANAGEMENT
- CRISIS MANAGEMENT

A dynamic and versatile leader with over 21 years of hands-on experience in operations, security and administration both domestically and internationally. Accomplished helicopter pilot with 1,800 flight hours, expert in operations over all spectrums and specializing in base security, threat, risk assessment and access control within high-security threat environments. Known for exceptional communication skill, adaptability and a proven track record in driving success across diverse environments and resolving complex personnel issues under high-pressure conditions.

LEADERSHIP, OPERATIONS AND AVIATION OPERATIONS

- Strategic planning and operational execution, leading diverse teams of 100-350 personnel in high-stakes environments achieving 100% operational objectives.
- Oversaw the planning and operations of full fleet of over 450 helicopters of Army Aviation for 2 years.
- As COO, enhanced the serviceability of a vintage helicopter fleet by 45%, improving operational readiness by reducing turnaround time by 20% and optimised fuel efficiency by 30%.
- Executed over 70 casualty evacuation missions in diverse terrains and dynamic conditions, led flood relief operations during the 2015 Manipur floods.
- Orchestrated Army helicopter operations for major national events, including Republic Day and Army Day parades, and led prestigious military ceremonial flyovers.

SECURITY MANAGEMENT AND AUTOMATION

- Designed and implemented comprehensive security strategies, formulation and review of Standard Operating Procedures (SOPs) to achieve 100 % mission objectives
- Led and executed a high-stakes evacuation of 300 UN staff under active fire hostile conditions in Malakal, Sudan, showcasing advanced crisis management skills.
- Established and optimized security protocols and technology integration, enhancing overall base security and optimising manpower by 40%, executed security infrastructure projects worth ₹38 crores.
- Led a high-altitude anti-terrorism operation that earned the prestigious " Ashoka Chakra" India's highest peacetime gallantry award to the Unit.

ADMINISTRATION, FACILITY MANAGEMENT AND LOGISTICS


- Managed big aviation bases and sensitive technical areas with precision, ensuring error-free operations, peak efficiency including yearly procurement of facility management equipment worth 2 crores.
- Key founding member of UN Mission in Sudan, managing procurement and induction of 1.25 lakh items and equipment worth 45 crores and leading team integration for effective mission execution.
- Ensured peak operational readiness for a 600-personnel contingent through effective facility management and resource allocation.
- Conducted flight safety audits and regular reviews of documents, equipment, and vehicles, enhancing operational efficiency and reducing wastage by approximately 25%.

HUMAN RESOURCE MANAGEMENT, TRAINING AND NETWORKING

- Trained and mentored over 600 personnel across multiple locations, fostering disciplined and result oriented high-performing teams.
- Guided junior leaders to leadership roles, promoting initiative, professional growth and empowerment.
- Utilized HR management skills to facilitate peace agreements in the Sudan UN Mission, achieving a year of peace through effective stakeholder engagement.
- Directed comprehensive HR management functions, including training, documentation, and career progression achieving a 20% reduction in administrative processing time and 15% increase in promotions
- Nodal Officer for PM's Project UDAAN involving liaison and coordination with state & civil agencies for landing of civil helicopters in Army Bases.




Mani Agarwal

 Age: 32 years

 Experience: 12 years

 9999464163

 mani.amity@gmail.com

 <https://www.linkedin.com/in/lt-cdr-mani-agarwal-3196a9230/>



Education

-  General Management Programme , Faculty of management Studies, Delhi University : 2024
-  Master of Business Administration (Production and Operation Management) , Amity School of Distance Learning : 2015
-  B. Tech (Aerospace) , Amity University Noida : 2012

Certifications

-  Lean Six Sigma, Green Belt, KPMG
-  Naval Air Operations Officer Course

Awards





-  Best Officer Trainee Award

Key Skills





-  Security & Administrative Management
-  Project Management
-  Team Building
-  SOP & Process Development
-  Diversity & Inclusivity
-  Flight & Mission Planning
-  Operations Management
-  Decision Making
-  Human Resource
-  Resource Management

With over 12 years of experience as a Naval Aviator and Aerospace Engineer, I bring a wealth of expertise from both military and corporate environments. My background includes leading operations, managing resources, and driving strategic initiatives. Skilled in project management, particularly with Scrum methodologies, overseen complex projects to successful completion. My specialties include process improvement, team management, and administrative oversight, where I effectively lead cross-functional teams and leverage collaboration to deliver outstanding results in dynamic settings.





Operations Management

-  Mastered both theoretical and practical aspects of air operations, consistently displaying excellence and hard work. Demonstrated a commitment to self-improvement and achieving individual targets, culminating in being awarded the Best All-Rounder Trophy for exceptional performance and dedication.
-  Optimized SOPs for missile and torpedo drops, enhancing mission success and squadron readiness, while demonstrating precision and operational excellence and establishing a comprehensive paper trail for effective training. Ensuring operational readiness and compliance with regulations by conducting operational readiness and flight safety inspections that ensured compliance with regulations and maintained high standards of safety and readiness.
-  Ensuring operational readiness and compliance with regulations, conducted operational readiness and flight safety inspections that ensured compliance with regulations and maintained high standards of safety and readiness.
-  As a domain specialist, defined system requirements and optimized user interfaces with detailed documentation and compliance, boosting operational efficiency by 20% and user experience by 48% after successful testing.

Project Management

-  Led a cross-functional team in the end-to-end execution of filter design and manufacturing projects. Facilitated project kick-off meetings, defined scope, prepared schedules, allocated resources, and ensured seamless coordination with internal and external stakeholders. Managed project execution to adhere to quality standards, meet milestones on time, and stay within budget, enhancing client satisfaction and achieving project success.
-  Led a cross-functional team of 30+ in an agile project environment, planning job activities and generating MIS reports on a monthly, fortnightly, and daily basis. Coordinated work progress, managed manpower allocation and provided guidance to subordinates, resulting in a 95% on time completion rate and a 20% increase in client satisfaction.
-  Solely managed the entire project scope, including creating over 50 process and manufacturing drawings, developing instrument data sheets, selecting electrical components, and overseeing manufacturing schedules, quality checks, equipment testing, and on-site installation, resulting in a 100% compliance rate with project specifications and on-time delivery.
-  I bridge the Business Unit (BU) and Quality Group, overseeing process execution and KPI data accuracy. I lead quarterly training, represent the BU in Process Excellence Group (PEG) meetings, propose process improvements, and ensured CMMI Level 4 compliance through effective corrective actions and adherence to standards.

Security and Administrative Management

-  Mentored and managed a large team of subject matter experts, enhancing their growth through effective coaching and development, which resulted in 46% increase in overall efficiency by improving cross-functional interaction and operational effectiveness.
-  Planned and executed high-level activities and events involving senior service officials, fostering a positive environment and boosting morale. Ensured the successful completion of tasks and the smooth conduct of events by addressing and managing relevant issues effectively.
-  Pioneered the first manpower hiring case through GeM, driving digital transformation and standardizing all subsequent hires leading to significant cost savings by Rs. 15,000 per hire, impact on environment and administrative processes.
-  Ensured station security by conducting fire and security drills, performing perimeter inspections, and monitoring surveillance systems. Implemented and enforced SOPs and security protocols, coordinating with a team of 50 personnel to achieve zero external breaches and maintain a secure, compliant operational environment.



Mini Daral



Age: 36 years



Experience: 14 years



8861257530



minidaralsehgal@gmail.com



www.linkedin.com/in/minidaralsehgal

भारतीय वायु सेना

FC-302

Education

- Executive Program HR , XLRI, Jamshedpur : 2024
- General Management Program , Faculty of Management Studies, Delhi : 2024
- PG Diploma in Business Administration(HR) , Symbiosis Centre for Distance Learning, Pune : 2014
- M.Tech (Aeronautical Engineering) , Visveswaraya Technological University, Karnataka : 2012
- B.Tech (Computer Science) , Indira Gandhi Delhi Technical University for Women, Delhi : 2010

Certifications

- PMP
- NIST CSF
- SCRUM
- GDPR

Awards

- Appreciated for Air Force Day Flypast at Prayagraj in 2023
- Appreciated for Joint HADR Ex-Samanvay with ASEAN countries in 2022
- Represented IAF in International Military Ex-INDRA in 2019
- Secured 2nd position in IAF Satellite Communication course
- School First Topper in 10th and Third Topper in 12th class

Key Skills

- Project Management
- Problem Solving
- Budget Management
- Influence and Negotiation
- Risk Management
- Resource Management
- Stakeholder Engagement

Results-driven professional with 14 years of military leadership experience across Operations, Projects and Human Resource Management. Adept at resource utilization, budgeting, conflict resolution and risk management. Specialized in developing people strategies, employee relations and implementing workforce transformation for enhancing organizational effectiveness. Successfully led cross-functional team of 120+ in ₹20 Cr IT projects improving operational efficiency and customer satisfaction. Seeking a dynamic role to leverage my skills and contribute to business success.

PROJECT MANAGER

- Led enterprise level transformation projects in national and international events, achieving 100% network availability by closely monitoring project performance.
- Facilitated scrum events, driving delivery milestones and supporting process improvements for operating assets valued at ₹120 Cr, through regular reviews and collaborative stakeholder engagement.
- Implemented change initiatives improving efficiency by 70% and higher customer satisfaction by realigning efforts, effective communication and conducting training.
- Developed, Monitored and Controlled projects worth ₹35 Crore, using Business case/ Gantt chart/ Burndown and facilitating team meetings which reduced network outages by 30%.
- Managed end-to-end development of secure, user-friendly software products for military cantonment, facilitating over 3,000 active users and increasing efficiency by 50%.
- Executed a customer feedback initiative, gathering insights from over 1,000 customers to refine product offerings and improve user satisfaction scores by 25%.

OPERATIONS MANAGER

- Oversaw server room renovation by effective planning and prioritization of tasks, reducing network downtime from 7 days to 4 hours.
- Demonstrated strong issue management skills by swiftly resolving a major storm-induced data disruption, saving ₹10 crore and enhancing self-reliance.
- Secured a budget-friendly contract for station-wide ethernet cabling by implementing effective sourcing strategies and rigorous contract oversight, leading to SPI 1.2 and improved service delivery.
- Conducted multiple inventory and process audits, reducing discrepancies by 35% and boosting accuracy.
- Optimized leased line usage using strong analytical skills, saving ₹15 Lakh by auditing and relinquishing outdated BSNL connections.
- Managed stakeholder engagement by securing redundant WAN link path for a premier fighter base, enhancing network availability by 30%.

HUMAN RESOURCE MANAGER

- Performed in-depth manpower analysis to identify staffing requirements, devised strategic workforce plans, and executed alignment strategies to meet organizational objectives and mission needs.
- Developed key HR change processes culminating in a 60% satisfaction rate by fostering team and organizational integration.
- Partnered with CoEs to work on performance management enhancing employee performance by 20% through consistent feedback and establishing clear performance objectives.
- Effectively mediated workplace conflicts and managed departmental inquiries, ensuring strict adherence to compliances.
- Elevated employee engagement by 10% by modernizing facilities and orchestrating team-building activities, strengthening camaraderie and trust.
- Conceptualized and implemented 70-20-10 training programs for team members, fostering an environment of exceptional customer service and delivery excellence.
- Orchestrated recruitment campaigns, from outreach to onboarding, to secure and integrate newly inducted Agniveers effectively.



Dr MK Sharma



Age: 56 years



Experience: 31 years



918527611946



mkairforce@gmail.com



linkedin.com/in/mklogy



Education

- General Management Program, FMS DU : Pursuing
- PhD (Tech-Mgt) , Noida International University : |2016
- M Tech (CSE) , Lingayas Vidyapeeth faridabad : 2022
- MDBA , Symbiosis International University, Pune : 2004
- AMIE (ECE) , Institution of Engineers : |1992

Certifications

- CISM (Certified Information Security Manager) - ISACA, USA |2024
- Building and Managing SoC (MGT-551) -SANS, Netherlands |2022
- EDPM (Executive Diploma in Project Management)- I2P2M |2021
- CrtPRM (Certificate Program in Risk Management)- I2P2M |2021
- Certificate Program on AI - C-DAC |2021
- Leadership and Organisational Behaviour - C-LABS |2019

Awards

- Commended by Commander -in-Chief
- Black Belt -First Dan (Karate)
- Super Randonneur (SR*)- Ultra Cyclist

Key Skills

- Leadership & Team Development
- Cybersecurity Strategy, Governance & Compliance
- Incident Response & Cyber Risk Management
- Security Operations Center (SoC)
- Management IT Audit & Assurance
- Cyber Warfare Research

Result-driven Chief Information Security Officer (CISO) with over 14 years of experience in developing and implementing comprehensive cybersecurity strategies, risk management, and incident response frameworks, aligned with business objectives. Offering expertise in Governance, Risk, and Compliance (GRC), and compliance with regulatory standards such as ISO 27001 and NIST with a proven track record of managing and enhancing enterprise-wide cyber security posture.

Director, Computer Emergency Response Team (CERT) - year 2020 - present

- Led and achieved the first Empanelment of Cert Lab with CERT-In under Sec 70B of IT Act 2008, aligning with IT Security frameworks and standards including COBIT, ITIL, and ISO 27001, enhancing GRC efforts.
- Developed and integrated agent-based Internet SoC with SIEM, SOAR, and UEBA features, improving cyber incident detection and first response time by 83%.
- Led the development and implementation of the Maiden Integrated Cyber Security Policy and Cyber Crisis Management Plan in compliance with MeitY GOI guidelines. Managed an IT security budget of INR 240 crore, optimizing spend and achieving a 15% cost savings through vendor negotiations

Quality Manager, Cyber Forensic Wing - Year 2021 - Present

- Steered the accreditation of the Forensic Wing by MeitY in accordance with section 79 of IT Act 2008 and ISO/IEC 17025:2005 & ISO/IEC 27037:2012 standards.
- Enhanced the Cyber Forensic Wing's capability by 20%, expanding facilities for Drone Forensics and Audio/Video Forensics, and ensuring compliance with industry best practices.
- Conducted bi-annual internal Quality Audits of the Digital Forensic wing in line with Standardisation Testing and Quality Certification (STQC) Directorate guidelines

Head, Cyber Security Program, NDU, Mongolia - 2024

- Established and led the first Cyber Security Training Center (CSTC) at National Defence University Ulaanbatar, Mongolia, under a G2G greenfield project
- Developed cross-cultural training pedagogy, trained 120 Mongolian officials, and achieved 14 Cyber Security certifications from EC Council.

Cyber Security Policy Research - year 2008 - 2018


- Published two single-authored Cyber Security Policy research books (ISBN: 978-93-80502-74-8 and 978-93-87324050-3).
- Enriched the discourse on Cyber Security strategy, Cyber Terrorism, Internet Governance, and the emergence of AI/ML and other disruptive technologies as a regular contributor of articles and speaker/panellist at UN, IISC, ISRO, AIT, PU, NIU, BU et al.


Projects/Programs management year 1995-2007


- Deployed a Russian missile battery and led a team of 76 cross functional professionals in a hostile VUCA environment during Indo-Pak standoff. Maintained 95% operational readiness.
- As Head, HADR operations (Flood Relief Cell), planned, coordinated and executed Air Drop of 10,000 kg (apprx) food relief supplies and rescued 21 estranged citizens by helicopters in VUCA environment involving management of Govt and NGOs stakeholders at Vadodara (Guj)-2005.
- Led and managed and accounted for 140 tons of Disaster Relief material from multi-national agencies received by Air and distribution to various Govt and NGOs under dynamic VUCA environment during HADR operation post Bhuj Earth quake 2001.
- Diligently, carried out Annual performance review and Quarterly performance counselling based on high quality performance matrices for 40 plus Class A officers on both personality and professional aspects.




Nimish Trivedi

 Age: 45 years

 Experience: 21 years

 919565123333

 trivedinimish88@gmail.com

 www.linkedin.com/in/nimish-trivedi-a4b407209



Education

- Basic Spanish Language Course ,
IGNOU : 2024
- MBA , Dr Preeti Global University,
Karera, Shivpuri, MP : 2024
- General Management Course ,
Faculty of Management Studies,
South Campus, Delhi University,
New Delhi : 2024
- BSC , Lucknow University, UP : 2001

Certifications

- Data Analytics
- Adv excel through with AI/BI
Knowledge
- ITIL & power dynamics of HR
management skills
- Basic NBC qualified course from
Army
- Long gunnery staff course from
Army
- Proficiency in field of inventory &
logistics supply chain with
certification in Digital marketing
- PG Diploma in cyber laws,
cybercrime and digital forensics
from Min of Home Affairs

Awards

- Goc-in-C commendation Card
-2019
- Chief of Army Staff
Commendation Card-2022

Key Skills

- Supply Chain Management
- Security and Risk Management
- Human Resource Management
- Cyber Security and Digital
Forensics
- Data Analytics
- Advanced Excel, AI, and BI Tools
- Digital Marketing

A thoroughly professional, distinguished & unblemished Army veteran with a varied experience spanning two decades serving in various terrain and appointments performing impeccably to achieve the organisational goals. Proven track record in supply chain management, security management, intelligence and cyber security enforcement, capacity building, conflict resolution, resource and man management, capacity building and perception management skills. Committed to result-oriented business growth leading a motivated team keeping life work balance.

Supply Chain Management

- While commanding troops in Siachen glacier led the maintenance activities of logistic support to the forward deployed troops
- Manage storage and maintenance of war inventory of different types of units as a staff officer.
- Planned and executed lifesaving logistic support as a head of task force during COVID-19 including facilitation of quarantine and vaccination, through planning and efficient management with military/ civil authorities ensuring continuous flow of supplies to soldiers.
- Improvised and executed to reduced operational time. As a Canteen Officer managed CSD Canteen Transportation, Stores Distribution for serving and retired Military Personnel at various canteen.

Security Management


- Ensured physical security of military installations while conceptualizing security plans, identifying vulnerabilities, exposures & risk.
- Conducted comprehensive security audits to identify critical points and implemented the full security set up.
- Implemented an integration project of high resolution, monitoring and alerting equipment for enhancing safety of vital installations.
- Refined and revalidated SOPs by consistent drills with sister services and government agencies for better coordination.
- Proficient in successful approaches for overseeing fire department operations while providing expert emergency response and first aid


Administration & Human Resource Management


- Managed all India composition of troops while commanding units at various locations ensuring high efficiency.
- Ensured efficient conduct of large-scale events with thorough planning, liaison & people management.
- Implemented performance reviews and motivational strategies to elevate team results.
- Imparted regular on job training and continuity training to meet professional need and achieve skill upgradation for the career progression.
- Key role in Streamlining procedures leading to increased satisfaction levels in manpower planning pertaining Honours & Awards and resolution of complaints.
- Built strong inter personal relationships & accomplished a positive work environment.





Piyush Shah

 Age: 43 years

 Experience: 21 years

 8638693957

 piebin.sid@gmail.com

 www.linkedin.com/in/piyush-shah-a693532a



Education

-  MBA (Operations), NMIMS : 2023
-  PG Dip in Combat Intelligence Analysis & Management, Pune University : 2015
-  PG Dip in Info Warfare & Public Relations, DAU Indore : 2011
-  B Sc Hons (Comp Sc), JNU : 2003

Certifications

-  GCPP Takshashila University 2023
-  LSSGB KPMG 2023
-  Pursuing CPP ASIS by Oct 24
-  Pursuing CISM ISACA by Nov 24
-  General Management Programme, FMS DU 2024

Awards


-  Army Commander Commendation Card, 2009 : Distinguished service in VUCA environment for security to a vast populace in Kashmir.
-  Army Commander Commendation Card, 2024 : Distinguished Service by provision of security to highly sensitive HQ and mitigation & handling of security breaches.

Key Skills

-  Security Operations & Management
-  Risk Assessment
-  Threat Management
-  Physical & Information Security
-  Security Investigation and Analysis
-  PR Activities & HADR
-  Human Resource Management
-  Security Audit
-  Sports Management
-  Security Policy Formulation & Audit
-  Training and L&D

Seasoned professional with more than two decades of experience and success in strategic leadership in VUCA environment while achieving organizational objectives. Excels in security operations & management of highly sensitive establishments to include physical & information security, investigation in security breaches and intelligence analysis. Proficient in training and education of subordinates to enhance team capabilities & efficiency. Adept in handling PR activities of large organizations and Humanitarian Assistance & Disaster Relief. Acquired HRM skills during 21 years of work experience.

Security Operations & Management

-  Physical & Information Security Specialist, with experience of managing highly sensitive facilities to include risk assessment, threat mitigation, access control, security audit, procurement of equipment, leading security team, formulating Standard Operating Procedures & policies, investigation, intelligence based analysis, direct supervision of security & protocol of VVIPs to include foreign dignitaries and handling of security violation incidents, will bring these skills to the fold of the organization towards a strong, robust and multilayered security environment.


Administration

-  Managing administration of facilities, infrastructures and personnel in roles of senior manager. Acquired skills of financial management, procurement, event management, data management, automation of processes, problem solving and due diligence.


HR Management

-  HR management of personnel with strength varying from 150 to 600 in various environments. Responsibilities included talent acquisition & delegation, documentation, compliances, discipline, welfare and financial guidance.

Training, L & D and Sports Management

-  Senior Trainer for 1200+ military recruits at Hyderabad in two tenures spanning 3+ years. Responsible for formulation, development & review of training curriculum including adaptation during COVID. Management of 100+ elite athletes at Army Athletics Node Hyderabad. Participated in various Ultra Marathons & Marathons. Coached and paced a full marathon group in Hyderabad Marathon 2019.


Public Relations

-  PR Officer for an organization under MHA in North East India responsible for formulating, designing, execution and analysis of PR activities within 3 states. Undertook various projects & events including CSR initiatives dedicated towards the populace in remote parts of the country in coordination with various civil organizations & NGOs.

Humanitarian Assistance & Disaster Relief

-  Supervised HADR in remote parts of North East India for over 2 years as a senior analyst. Contributed majorly towards management & provision of resources in refugee camps, internally displaced people camps and relief during natural calamities.

Logistics Management

-  Logistics management in various managerial levels of organizations with personnel strength varying from 150 to 600+. Responsibilities comprised infrastructure development & management, supply chain management, transport fleet management, documentations, financial management, compliances, formulation & execution of logistics plan and supervision of weapons & equipment maintenance.



Pratap Malik



Age: 55 years



Experience: 33 years



8860636011



parapratap17@gmail.com



www.linkedin.com/in/parapratap



Education

- General Management Program , FMS, DU : 2024
- Diploma in Tourism & Hotel Management , VM open University, Kota : 2007
- MSc in Defence & Strategic Studies , University of Madras : 2006
- MSc (Tech) in Weapon Systems , University of Pune : 2003
- Diploma in Weapon Systems , University of Pune : 1996
- Diploma in Marketing Management , Symbiosis College of Management, Pune : 1990

Awards

- Chief of Army Staff Appreciation (Twice)
- Army Cdr's Appreciation (Twice)
- Army Cdr Northern Command Unit Appreciation -For Successful incident free tenure of unit under my command in High Altitude and Counter Insurgency Area in J& K

Key Skills

- Human Resource Management
- Team Building & Leadership
- Security & Crisis Management
- Learning & Development.
- Strategic Planning
- Defence Procurement

A result-oriented professional with diversified experience of 33 yrs in Indian Army, with strong leadership and interpersonal skills. Lays strong emphasis on strategic planning, peoples management and have end to end experience in Management of Schools and Institutes. Have led crucial and time bound procurement, leading teams in challenging environments and achieving objectives to further organizational goals. Seeking challenging Senior Managerial Assignments in the field of administration, security and HR with reputed organizations to utilize acquired skills in accomplishing org growth.

LEADERSHIP & HR MANAGEMENT

- Commanded over 3000 troops located in different locations in High Altitude Area- Ensured incident free tenure, One unit was awarded Army Cdr's Appreciation.
- Conceptualizing and Managing operations, training, planning at various levels in the Army- Achieved the objectives set for operations & training.
- Review, drafting, formulating and implementing of policies, directives and Standard Operating Procedures - resulted in smooth functioning of all institutions.

PROJECT MANAGEMENT

- Handled large scale Artillery Capital Procurements (M777 Howitzers from USA, K-9 Gun System from L&T/South Korea, Towed Gun System from Russia, Sarang, Dhanush and ATAGS to name a few), resulted in inking of contracts amounting to approximately 15890 Cr.
- Formulated RFP, Trial Methodology and conducted trials for Artillery Equipment as Commander of Trials Wing in School of Artillery - helped in smooth procurement process and cut down in overall time taken for procurement.
- Redrafted the Defence Procurement Procedure (DPP)- 2016 including designing of the cover, briefed the then RM Mr Manohar Parrikar- Was awarded with Chief of Army Staff appreciation.

SECURITY & CRISIS MANAGEMENT


- Developed & successfully implemented the security protocols including Fire safety & security and Fire Fighting protocols to enhance Asset Protection, Emergency preparedness and safety resulted in no fire accidents and no loss of life.
- Managed crisis in high-risk Counter Insurgency environment & inhospitable terrain in J& K and North East. Conceptualized security drills & validated to improve operational processes, procedures & systems at various levels- Resulted in successful operations, was awarded Chief of Army Staff Appreciation.


ADMINISTRATION


- Successfully handled Supply Chain & HR management of large body of troops. Orchestrated large scale mobilization of over 1500 soldiers for war drills- resulted in enhancing operational preparedness of the Formation.
- Spearheaded office functioning to include financial planning/budgeting, documentation, record keeping, polices, discipline and welfare of large body of troops.
- Handled administration of Army Public School, Devlali (over 1500 students) and Tenga (over 500 students). Resulted in Devlali class X & XII students securing all India under 10 ranking amongst Army Public Schools.




Prateek Wadhwa

 Age: 53 years

 Experience: 31 + years

 7529885422

 prateek.gmp3@fms.edu

in

<https://www.linkedin.com/in/prateekwadhwa22>



Education

 General Management Program ,
Faculty of Management Studies,
Delhi University : 2024

 MBA (Logistics & Supply Chain
Management) , Vishwakarma
University, Pune : 2021

 BTech (Electronics and
Communication) , JNU : 2000

 BSc , JNU : 1991

Certifications

 Management Development
Program (Public Procurement),
Arun Jaitley National Institute of
Financial Management, Faridabad
- 2022

 Introduction to Operations
Management, University of
Pennsylvania, USA - 2020

 The Global Financial Crisis, Yale
University, USA - 2020

 Management Development
Program (Financial Management),
National Institute of Financial
Management, Faridabad - 2015

Awards

 Awarded Chief of Army Staff
Appreciation

Key Skills

 Human Resource Management

 Team Leadership & Development

 Incident Response & Crisis
Management

 Resource Management

 Project Management

 Strategic Planning

A result-oriented Indian Army professional with over 31 years of cross functional experience in the Army. Adept in critical analysis, resource optimization, strategic planning, Operations and Supply Chain Management. Recognized for unwavering work ethics, interpersonal skills, efficient dealing of HR aspects, handling multiple domains for process improvement & commitment to organizational objectives. A learner who is pursuant to enhance effectiveness and achieving success while being aligned to the organizational goals.

PROJECT MANAGEMENT

- Experience in managing project activities and resources, led project management team ensuring successful milestones & deliverables.
- Streamlined commercial & military operations, evaluated vendor contracts, settling vendor disputes & simplifying vendor payment.
- Responsible for making financial business decisions, strategic planning for use of public funds, forecasting & budgeting.

OPERATIONS MANAGEMENT

- Evaluated operational efficiency along with KPIs resulting in devising and implementing strategies and formulation of SOPs.
- Designing operational policies, ensuring enhanced productivity by streamlining workflow & executing effective control measures.

SECURITY MANAGEMENT


- Worked in fast paced and high-risk environments while maintaining exceptional standards of excellence for security programs, strategies and plans.
- Responsible to collect, collaborate, analyse and disseminate intelligence to units and sub-units for maintaining hinterland security during heightened Counter Insurgency environment in the Northern Sector.


HR MANAGEMENT


- Formulated and directed internal and external HR policies affecting job enhancement, appraisal, rewards & recognition, conflict management, grievance redressal, thereby achieving 20-30% increase in operational efficiency.
- Enhanced staff happiness index by building strong interpersonal relationships, promoting an organizational culture that encouraged openness, team spirit and timely feedback.
- Ensured optimum and effective utilization of material and human resources by providing congenial work environment.




Pulkit Sharma

 Age: 37 years

 Experience: 15 years

 8811096489

 pulkit.gmp3@fms.edu

 www.linkedin.com/in/pulkit-sharma-iaf



Education

 General Management Program ,
FMS, Delhi : 2024

 PGDBA (Operations) , SCDL : 2022


 B.Tech Electronics &
Communication , Punjab
Technical University : 2008

Certifications

 Project Management Program, PMI
USA, 2024

 Lean Six Sigma Green Belt, KPMG,
2022

 Human Resource Management,
Supervisor, 2021

 Qualified Instructor, 2019

 Human Factors Classification and
Analysis, 2016

 Leadership and Behavioural
Sciences, 2016

Awards

 Best Operational Team, 2021
(Afghanistan Rescue Ops)

 Letter of Excellence, AoC-in-C,
2019

 Letter Of Appreciation Air Officer
Commanding, 2018

Key Skills

 Project Management

 Risk Mitigation

 Stakeholder Management

 Talent Acquisition

 Training & Mentoring


 Strategic Planning

 Data Driven Decision Making

 Effective Communication

 Quantitative Analysis

 Process Optimization

 Compliance Management

 Team Management

Project Manager with 15 years of experience in strategic planning & leadership. Led cross-cultural teams that promote ongoing process enhancement. Demonstrated capability to manage Administration, Human Resource, Training, Morale Building & Operations. Flexible leader with experience in dynamic environment while meeting deadlines & prioritizing tasks.

Project Manager

- Collaborated with Govt. bodies to establish comprehensive policy development & policy implementation for integrating Geospatial Technology, within defence forces to enhance operational efficiency & op readiness.
- Reduced overall technology costs by 15% in procurement of latest Geo spatial data by conducting market research to identify best practices.
- Spearheaded 500Cr procurement project of ADS-B, GPS, Electronic Flight Bag & successfully negotiated 5% cost cut.
- Led to 30% increase in employee engagement by providing clear expectations & support for achieving results.

Operations Manager

- Delivered flawless operational excellence in planning & execution of high-risk missions involving rescue of 300+ Indian and foreign citizens from Afghanistan in 2021 and Ukraine in 2022.
- Leveraged data analysis to pinpoint safety vulnerabilities & instituted quality management measures to enhanced aircrew training & stricter maintenance protocols, resulting in 5% reduction in aviation incidents in one year.
- Planned & delivered a \$7 million airfield modernization project on time & within budget, increasing air traffic by 30% & reducing project delays by 20% through risk management.
- Provided comprehensive admin & ops support for 5+ high-priority strategic projects. Responsibilities included managing Stakeholder Management, Value Stream Mapping, Kaizen, 5S, Control Charts & financial services audits.

Trainer, Coach and Mentor

- Designed & conducted 50+ training programs annually for 800+ personnel, leading to a 25% increase in operational efficiency, employee engagement, personal development, problem-solving & skill enhancement.
- Mentored a team of 100+ global participants ensuring collaboration, diversity, inclusion & played a key role de-escalating challenging conversation & situation.
- Efficiently designed & implemented training program for 1600+ trainees & junior officers focusing on integrity, morals, ethics, motivation, empathy, leadership, operations, technical skills, physical & mental strengthening.
- POSH training for 1600+ newly inducted trainee officers in IAF leading to 20% reduction in complaints.

Human Wealth Manager and Administrator

- Engaged in monitoring recruitment process of 1000+ candidates and resulting in a 30% increase in talent acquisition.
- Led the transition to automate administration processes, carrying out improvement & consolidation of end-to end service, restructured communication flow reducing paperwork by 40% & cutting processing time by 35%.
- Piloted a 25-person team, spearheading an organizational restructuring project that optimized efficiency & facilitated effective change management aligned with strategic goals.



Rahul Vaswan



Age: 37 years



Experience: 14 years



8505909659



rahul.gmp3@fms.edu



www.linkedin.com/in/RahulVaswan



Education

- MBA (Operations & Production Management), Suresh Gyan Vihar University, Jaipur : 2020
- B.E. (Electrical & Electronics), Vel Tech Engineering College (Anna University), Chennai : 2009

Certifications

- General Management Program (GMP), FMS, Delhi
- Data Analytics, IIM Rohtak
- Management Essentials, IIM Shillong
- Project Management Professional (PMP), PMI
- Foreign Trade and Global Business Management, Talent Edge Next
- Professional Diploma in Public Procurement (PDPP), IIMM Mumbai
- Graduation Diploma in Material Management (GDMM), IIMM Mumbai

Awards

- Commander-in-Chief Andaman Nicobar Command (CINCAN) commendation
- Appreciation Card by Director Training Air HQ
- Academy Cadet Captain (ACC) during training at Air Force Academy
- Gold Medallist in Command level Badminton Championship

Key Skills

- Business and Data Analytics
- Demand and Supply Planning
- Import/Export Operations
- Strategic Thinking and Problem-Solving
- Forecasting & Risk Management
- Warehouse Operations
- Purchase and Contract Mgmt

Multifaceted and results-oriented military leader with a 14-year strong foundation in Administration and Operations with special proficiency in Supply Chain and Logistics. Skilled in accelerating revenue growth, improving service delivery and building robust supplier relationships. Possesses a keen eye for tactical sourcing, risk management and operational excellence. A strategic thinker with a focus on optimizing processes, amplifying efficiency and fostering effective communication across teams. Adept at analysing data to make informed decisions and delivering successful outcomes.

Procurement, Sourcing, Supplier Relationship and Contract Management

- Procured Electronic Warfare equipment valued ₹150 Crores while working in a Repair Depot which led to enhanced serviceability and in turn 100% availability of weapon systems at field units
- Achieved a cost saving of ₹1.9 lakhs by repairing a Ground Power Unit (GPU) through the use of cannibalized components and reduce-to-produce spares from scrap
- Realized ₹7 crores in revenue for the Government of India by strategic liquidation of scrap generated
- Improved the safety and reliability of an advanced radar systems through the procurement and installation of the Electro-Chemical 3G Earthing System at a base

Logistics and Distribution

- Accomplished more than 50000 on-time damage-free deliveries while overseeing South-Western Region of Nationwide Road Transport system of IAF
- Boosted dispatch efficiency by 20% through the acquisition and implementation of an automatic packaging machine for the Transportation Bay
- Enhanced overall effectiveness of air operations at a remote location by seamless planning and management of air cargo and entailed logistics

Inventory Management, Quality Control and Assurance

- Administered over 500 crores of inventories of aircraft spares, missile parts and radar equipment showcasing efficient warehouse management
- Supported seamless air operations through the successful upkeep of 1,690 Kilolitres of Aviation Turbine Fuel (ATF) at all times on a remote island
- Optimized warehousing of critical spares by Installation of Compact Shelving & Moveable Aisle Racks storage system in one the bases
- Undertook effective steps for management of stores and ensured effective maintenance vide periodic inspections and checks.
- Generated accurate annual requirements by successfully and promptly completing provisioning review cycles and forecasting for all items related to the Electronic Warfare subsystem

Administration

- Strengthened civil-military collaboration by Organizing multiple events for locals with effective liaisons with village headmen at a remote island
- Attained a 100% success rate in promotion and skill upgradation exams for all team members by providing hands-on training and comprehensive knowledge
- Spearheaded school admin operations with special emphasis on improving infrastructure and state of art teaching aids for students



Ramchand Sovani



Age: 53 years



Experience: 31 years



7024213400



rssovani@gmail.com

in <https://www.linkedin.com/in/rs-sovani-2651459/>



Education

- General Management Program , FMS, New Delhi : 2024
- MBA(EXE) , FMS, New Delhi : 2020
- MTech(Communication Engg) , IIT Mumbai : 2003
- BTech(Electronics and Telecommunication) , Military College of Telecommunication Engineering : 1999
- BSc , National Defense Academy : 1991

Certifications

- Diploma in Security Threat Analysis, Crisis Management, Resource Management & Forensic Sciences
- Diploma in Defense Financial Management

Awards

- Chief Of Army Staff Commendation Card

Key Skills

- Strategic Planning
- Team Leadership and Development
- Change Management
- Risk Management
- Security Governance
- Incident Response and Crisis Management
- Security Architecture
- IT and Telecom Standards
- IT Strategy and Planning
- Cybersecurity Integration

A seasoned Leader with a distinguished career in the Indian Army spanning 32 years in the fields of Telecomn, IT and Cybersecurity, I have honed my expertise in driving strategic initiatives and leading cross-functional teams across IT, cybersecurity, information security, and telecommunication domains. I bring a wealth of experience in leading large-scale technology operations, strategic planning, and secure communication management. My expertise lies in overseeing complex IT and telecommunications infrastructures, driving innovation, and flawless execution of mission-critical operations

Commanding Officer- Head of the cutting edge technology IT, Cyber Security and Telecommunication teams.

- Led a 800 strong, 15 direct reporting, high-performing team of IT and communication professionals, responsible for planning, executing, and maintaining secure communication networks and IT systems critical to national defense operations.
- Developed and implemented long-term strategic plans for Communication and IT infrastructure modernization, ensuring alignment with organizational goals and mission objectives.
- Managed end-to-end IT operations, including network architecture, cybersecurity, data management, and systems integration, ensuring 24/7 availability and reliability of mission-critical services
- Led large-scale projects totalling over 100 cr, from initial planning through execution and delivery, consistently achieving project milestones and exceeding performance expectations
- Implemented advanced cybersecurity measures to protect sensitive information and communication channels from potential threats and vulnerabilities.
- Major Projects undertaken include, Setting up of Customised Remote Cyber Audit system for a large newtword with over 1000 points, Establishment of Communication Setup of a Very Large Army Station, Trial, Testing and fielding of Transportable Satellite Terminal Based Communication Network, CMS of a Large Training Establishment

Project Manager IT and Systems


- Implemented Multiple High value mission critical IT projects totaling over Rs 50 cr. Managed budget allocation and controlling resources for multiple agencies effectively, and ensured cost efficiency while meeting organizational goals.
- Collaborated with various stakeholders to define project requirements and expectations. Ensured Senior Executive Buy in for smooth Project implementation and Change management
- Led the IT transformation of my Organization. Implemented the project for paperless functioning and automation of processes.
- Risk Management of the organization's Network and planning and execution of New Security Architecture for Highly Secure Responsive and Resilient Network

Head of Army Recruiting Automation Project

- Built the Automation System for Army Recruiting from Scratch, and Directed all its aspects
- Worked in close coordination with diverse teams, agencies and vendors for bridging the gap between business and technology. Was the SPOC for all the Army's interaction with multiple Govt and Private entities
- Was the key driver for business process design, solution identification, IT transformation and Change management
- The Project achieved over 80% reduction in fraudulent enrolment, impersonation while reducing the Expenditure on various aspects by civil and Military by over 50 crores annually




Saikat Mondal

 Age: 37 years

 Experience: 14 years

 9746454270

 scarface.mondal@gmail.com

 www.linkedin.com/in/saikat-mondal-60bb7b23a

14 years of experience in spearheading diverse assignments in the Indian Navy. Provided ethical and enabling leadership by managing cross-functional roles in Operational Excellence, Strategy, Project Management, Human Resource Management, and Relationship Management. Proven record of conceptualizing and implementing agile methodologies, effective strategies, delivering value through leadership and innovation excellence

Joint Director (Project Management) Mar 23 – Present

- Headed project of designing, manufacturing and display of Tableaux during Republic Day Parade 24
- Conceptualized and headed planning, designing and launching of website "esmhandshake" for naval veterans to stay connected with other veterans and service entities. This website acts as a social networking site amongst the naval veterans who can chat, follow, message, join communities and discuss amongst them about various subjects. The administrator of the website can also disseminate information concerned to the veterans community through this website.
- Conceptualized, planned and introduced online grievance redressal system for naval veterans – "INGRAMS" web portal which act as a single window towards addressing grievances by concerned authorities located at different places across the country
- Proactive liaison and negotiation with various corporates resulted 11 MoUs towards resettlement of naval veterans

Deputy Director(CRM, Grievance Management) May 22 – Feb 23

- Ensured timely resolution of more than 1 lakh grievances of naval veterans, maintaining close relation with various intra service and inter service authorities
- Maintained closed liaison and regular communication with various Govt, Quasi-Govt and private authorities for quick resolution of issues raised by naval veterans across the country and with few foreign nations

Operation Officer (HR & Operations) June 17 – April 22

- Controlled and executed incident free safe operation of naval ships in eastern front, including air and underwater assets
- Participated in various maritime operational missions & Joint Naval exercises at sea with 20+ Foreign Navies and with friendly nations in the Indian Ocean
- Performed extensive study of ships to increase their operational efficiency enabling them to handle any situation; understood shortcomings and rectified the same
- Proven acumen in manpower planning, performance appraisals, managing matters related to discipline, promotions, leave, work scheduling, counselling and also responsible for making financial business decisions for funds utilization
- Carried out training of 200+ personnel in safety aspects & conducted various Disaster Management exercises
- Sustained logistics support operations towards transshipment of fuel, ammunitions and essential supplies, to geographically isolated units.

Executive Officer (Admin, Safety & Security) May 14–May 17

- Managed security operations towards ensuring comprehensive ship's safety, including protection against sabotage, underwater attack, fire and flooding
- Being officer in charge of quick reaction team, acted as the primary incident response coordinator, leading incident management exercises and real time responses
- Ensured proper onboarding, orientation training, performance management, logical disciplinary actions of personnel onboard warships

Education

- General Management Program for Defence Officers , Faculty of Management Studies, Delhi University : 2024
- MSc Nautical Science , Cochin University of Science and Technology : 2017
- B-Tech Computer Science and Engineering , Hooghly Engineering and Technology College : 2009

Certifications

- PMP
- Scrum Master
- Six Sigma Green Belt
- ISO450001 organisation and health safety

Awards


- Chief of the Naval Staff commendation 2019
- Commander-in-Chief (East) commendation 2021


Key Skills


- Project Planning and Scheduling
- Cross Functional Team Management
- Change Management
- Risk Management
- Conflict Resolution
- Agile / Scrum Methodologies
- Lean Operations
- Human Resource Management
- Customer Relationship Management




Sangeeta Tyagi

 Age: 41 years

 Experience: 14 years

 8811098249

 sangeetatyagi.legal@gmail.com

 <http://linkedin.com/in/sangeeta-tyagi-70a557321>



Education

-  LLM , Guwahati University, Guwahati : Pursuing
-  General Management Programme , Faculty of Management Studies (FMS), Delhi University : 2024
-  LLB , Chaudhary Charan Singh University, Meerut : 2009
-  MA (Economics) , Chaudhary Charan Singh University, Meerut : 2006
-  BA , Chaudhary Charan Singh University, Meerut : 2004

Certifications

-  Judge Advocate Basics Course- Institute of Military Law, 2011
-  Judge Advocate Advanced Course- Institute of Military Law, 2019

Awards









-  Assam Sewa and Suraksha Medal while serving in North East
-  Operation Rhino Medal while serving in North East

Key Skills






-  Legal Advisor
-  Litigation Manager
-  Legal Drafting
-  Conflict Management
-  Administration
-  Compliance and Regulatory
-  Team Leadership
-  Human Resource Management
-  Contract Management
-  Legal Training and Documentation
-  Research and Interpretation

A Seasoned Legal Professional with 14 years of expertise in Legal Management for the Government of India, Ministry of Defence in different legal roles; as a Legal Advisor, Litigation Manager, Human Resource Manager, Reviewer of documents, pleadings, agreements and Contracts, Negotiator and Consultant; Advisor on Policy Compliance, Regulations and Discipline; Legal Drafting and Legal Training.




LEGAL OFFICER AS LEGAL ADVISOR

-  Rendered legal advice on investigations, procedures on recording of evidence, framing of charges, mode of disposal of case, review of pre-trial and post trial proceedings.
-  Provided legal counsel and guidance to the organisation on disciplinary cases.
-  Rendered legal advice on human rights violation cases and active operations in North Eastern region.
-  Drafting of Contracts, Agreements, Affidavits, Summons, and Orders of superiors in exercise of their power in relation to compliance.
-  Advised on criminal matters, civil matters, family matters and land cases.
-  Case management system by streamlining the progress of each case.
-  Organized and conducted lectures on legal subjects.
-  Developed and implemented legal strategies to protect the organisational interest. Managed administration and security of the office. Trained staff on assigned tasks.




LITIGATION MANAGER

-  Actively dealt with service law litigation on behalf of Union of India, Ministry of Defence.
-  Represented Union of India, Ministry of Defence before High courts and Armed Forces Tribunal at Bombay, Guwahati and Jodhpur, as well as at Session court and Central Administrative Tribunal.
-  Prepared Replies and parawise comments on the court cases filed against the Union of India, Ministry of Defence.
-  Briefed Senior Panel Counsels of High Courts and other Government Panel Counsels to defend the interest of Union of India, Ministry of Defence.
-  Drafted Civil Appeals, Writ Petitions and Original Applications on behalf of Union of India, Ministry of Defence.

ADMINISTRATION AND HUMAN RESOURCE MANAGEMENT


-  As an Administrator, managed manpower resources, leave and discipline.
-  Worked closely with other members of Legal Advisory team, other departments within legal vertical and various internal teams.
-  Chief Advisor and Member of Internal Complaint Committee made under Vishakha Guidelines, for protection of women from sexual harassment at work place.


LEGAL MANAGER AS INTERPRETER, COMMUNICATOR AND ANALYST


-  Conducted eight (08) Courts Martial including General and District Courts Martial on different criminal charges.
-  Completed the trials within stipulated time.
-  Carried out Research, interpreted the laws, analysed Supreme Court Judgements and applied to the cases for resolving the complex issues.




Sanjay Tanwar

 Age: 53 years

 Experience: 30 years

 9416100518

 sanjaytanwarr@gmail.com


 <https://www.linkedin.com/in/sanjay-tanwar-560818324/>



Education

 General Management Program-3, Faculty of Management Studies, DU : 2024

 M.A in Journalism & Mass Communication , Central University of Haryana : 2017

 B.A , Osmania University : 1993

Awards

 Awarded Medal, Shaurya Chakra, by the President of India for dedication and act beyond the call of duty


Key Skills

 HR Planing and Administration

 Project Management

 Operations Management

 Supply Chain Management

 Security Management

 strategic planning

 Facility management

A dedicated Indian Army officer with over three decades of expertise in leadership under diverse conditions, HR management, Team Building, Training, Talent Identification & management, good communication skills, Security and Office Administration, a consistent record of achieving organisational goals. Seeking mid and senior level leadership roles in Human Resource Management, Talent Management, Corporate Communication, Security and Office Administration. Adaptable to any new working environment with ease.

Strategic Leadership.

- Result driven, focused and enterprising professional, capable to undertake and solve complex problems. Well experienced to steer cross functional teams and provided effective leadership to a large team in various complex situations which included annual turnover of approximately 10% strength. Ability to adopt to new challenges.

HUMAN RESOURCE MANAGEMENT AND TEAM BUILDING

- Oversaw HR Management of over 200 employees in diverse environments.
- Planned and achieved numerous result oriented, time bound missions involving team selection, synchronizing different groups, training for collective task and overseeing the execution.
- Ensure growth and career progression of accomplished and potential leaders including planning their training and upskills.
- Responsible for maintaining highest level of ethics in work place. Monitoring work assessment, ensuring appraisals and corrections as and where needed.

CORPORATE COMMUNICATION & PUBLIC RELATIONS


- Well versed in content creation and optimally explore the potential of social-media.
- Coordinated media engagement during various events.
- Lead various media campaigns as part of perception building in highly sensitive areas.


SECURITY, RISK ASSESSMENT AND OFFICE ADMINISTRATION


- Wide experience of exploring and establishing military camps in otherwise not so friendly areas
- Establishing of army camps in remote adverse areas. Maintaining and domination of the areas by both physical domination and psychological dominance
- Successfully ensured safety and security of defence inventory and human resource.




Sanjay Nagpal

 Age: 53 years

 Experience: 30 years

 9011187844

 sanjaydev1971@gmail.com

 in



Education

 General Management Program ,
Faculty of Management Studies :
Dec 2024

 PGDM, Construction Management
, VGBS, Pune : 2017


 B.E. Mechanical Engineering , KITS,
Nagpur : 1994

Awards


 Chief of Army Staff
Commendation, June 2024

 Best Minor Unit in Madras
Engineering Group & Centre in
2020

 Chief of Army Staff
Commendation in 2014

 General Officer Commanding,
Central Command
Commendation in 2013

 Best Commander Works Engineer,
Central Commander 2012

 General Officer Commanding,
Central Command
Commendation in 2012


 General Officer Commanding,
Southern Command
Commendation in 2009

 Chief of Army Staff
Commendations for gallantry
actions in Jammu & Kashmir in
2004 and 2002

Key Skills

 Cross Functional Collaborator

 Project Management

 Engineering Procurement

 Operations

 Contract Administration

 SLA Management

 Finance Budgeting & Accounting

 Analytical Problem Solving

 Facility Management

 Quality Assurance

Military leader with 30 years of expertise in strategizing and leading construction and maintenance initiatives across multiple regions. Currently serving as Director/Technical Secretary at DGMAP for tri-services, excelling in project planning, contract administration and multi-techno legal issues. Revitalized stagnating initiatives, completing 9890 dwelling units and led the outsourcing of technical manpower and e-procurement. Proficient in leading cross-functional teams and fostering a collaborative work environment to achieve project milestones efficiently.

Director/ Technical Secretary, DGMAP

- Revitalized stagnant MAP projects through policy interventions, leading to the construction of 9,890 dwelling units nationwide.
- Resource Outsourcing: Directed the outsourcing of technical manpower, transport and legal consultants for Headquarters

Commanding Officer, 651 Engineer Plant Unit, Nagrota

- Managed unit operations, ensuring readiness and deployment of 28 detachments across J&K and Leh & Ladakh, completing 1,200 km of tracks and 2,000 km of snow clearance.

Additional Chief Engineer, CCE Project, Dinjan

- Executed infrastructure development of five new military stations valued at ₹350 crore and oversaw the preparation of Detailed Project Reports worth ₹650 crore in the North East region.

Director (Administration), College of Military Engineering, Pune

- Managed procurement and facility upgrades: Upgraded 680 officers' accommodations, boosting revenue by 80%. Directed procurement of hospitality items worth ₹8 Crore.
- Managed and approved projects worth ₹300 crores, including solarization, swimming pool, central STP, and road widening on a 3,600-acre campus, making CME the first green campus in the Indian Army.

Commander Works Engineer, Lucknow

- Facility Upgrades and Maintenance: Led enhancements for accommodations, hospitals, roads, and amenities with ₹300 Crore
- Managed and executed infrastructure projects worth ₹350 crore across Lucknow cantonment.
- Utility Management: Managed utilities for 6,700-acre cantonment, including AC plants, DG sets, STP, electric and water supply.

Joint Director (Planning & Training), Infantry Division, Karu, Leh


- High-Altitude Infrastructure: Planned and monitored habitat works and defenses in high-altitude, managing projects worth ₹200 crore.
- Disaster Response Coordination: Coordinated aid to civil authorities during the 2010 Leh cloudburst that resulted in saving over 150 lives.


Project Management, Team Leader/Air Force Station, Pune


- Led infrastructure development for Sukhoi planes, executing projects worth ₹180-200 crore and managing ₹300 crore for hangar, ATC, runway, and building maintenance.
- Pioneered water supply automation: Implemented first automation system in Indian Army, now used nationwide by MES.





Sanjeev Sharma

 Age: 47 years

 Experience: 24 years

 9906455600

 sanjeev1177@pm.me

 <https://www.linkedin.com/in/sanjeev-sharma-825907151/>

Ex-Infantry, Special Forces, and Military Intelligence Officer with 24 years of experience and proven leadership in creating Security and Counter-Intelligence policies and framework, coordinating with multiple stakeholders, and mitigating risks in high-conflict zones. Expert in protecting strategic assets and critical infrastructure. Keen observer of AI and IOT and Cyber space

Corporate Security Leadership

- Led security operations for personnel, material, and information across 11 states and four Union Territories in Peninsular India. Demonstrated six years of apex experience as effective leader in team building and assets protection. Maintained strategic liaison with state security and national intelligence agencies. Provided prophylactic security to VVIPs. Commanded Operational Intelligence and Counter Intelligence Units with cross functional human resources. Instituted special security compliance checks and carried out more than 50 detailed vulnerability assessments of Aviation Units, Ordnance and Munition Depots storing assets more than 1000 crores.

Risk Assessment & Mitigation

- Meticulously conducted bi-annual vulnerability assessments for over 200 military establishments, significantly strengthening the security ecosystem. Proactive measures included instituting special security compliance checks and carrying out more than 50 detailed vulnerability assessments of aviation units and ordnance depots, which stored assets worth over 1000 crores. Initiatives in threat mitigation led to a 60% reduction in data theft incidents and the prevention of numerous potential security breaches. Expertise also encompassed the development and implementation of comprehensive security protocols, ensuring robust risk management and the effective protection of strategic assets. Prepared assessments on internal security and sentiments. Forewarned likely threats of violence and issued advisories protecting lives and resources.

Training, Development and Transformation

- Designed and executed comprehensive security training programs for over 45,000 individuals, resulting in an 80% reduction in security violations. Led and trained more than 300 police and military personnel from allied nations, enhancing their operational effectiveness and security capabilities. Spearheaded the reorganization and restructuring of Intelligence Units, implementing psychological evaluations for recruitment and lateral induction, which significantly improved talent quality and unit performance

Strategic Planning, Access Control & Visitor Management

- Demonstrated exceptional proficiency in implementing stringent protocols to secure sensitive areas and large-scale operations. Technology Integration expertise includes leveraging knowledge of AI and IoT to enhance digital security measures. Secured Command Control Centres at the apex level. Also led Special Forces operations and crafted strategic security and intelligence initiatives, ensuring robust protection and operational effectiveness across diverse and critical environments

Talent Acquisition & Perception Management

- Played a pivotal role in integrating psychological evaluation as a new standard for direct recruitment and lateral induction, which enhanced the quality of talent intake. Additionally, engineered and executed perception management strategies for top headquarters in Kashmir, significantly improving the behavior and attitudes of the target population.

Intelligence & Vigilance

- In-depth experience in Security and Intelligence, leading critical operations and implementing measures in high-risk areas. AS Commanding Officer of the Intelligence & Surveillance Unit, mentored 19 officers and 225 personnel across 22 locations, securing 10,000 sq km in a high-conflict zone. Directed complex operations ensuring the safe conduct of the Amarnath Yatra for three years, recognized by the Defense Minister. Managed crises including the abrogation of Article 370, prevented ID thefts and exposed fraudulent recruitment activities. Achieved zero breaches at 15 sensitive HQs, prevented 150 crores in material losses, and protected hydro power plants, ammunition depots and communication centres

Education

- General Management Course, Faculty of Management Studies, Delhi University : 2024

Certifications

- Lean Six Sigma Green Belt
- PMP - Pursuing
- CPP - Pursuing
- Data Communication and Security from TATA CMC
- Explosive Disposal - Sri Lanka
- Strategic Negotiations

Awards


- Leadership - Defense Minister's Appreciation for Safe Conduct of Amarnath Yatra
- Professional Competence - GOC-in-C Commendation for Contribution to security in conflict zone
- Organization Skills - GoC-in-C Unit Appreciation for Exemplary performance in Security and Intelligence Operations
- Training - Selected as Instructor in Intelligence and Security School of Foreign Country


Key Skills


- Security
- Intelligence Planning and Execution
- Counter Sabotage & Incident Investigation
- Data Theft Prevention
- Asset Protection
- Intelligence Gathering & Surveillance
- Risk Assessment and Mitigation
- Security Audits
- Conflict Management
- Team Building





Shaily Bisht

 Age: 34 years

 Experience: 12 years

 8209804313

 shailybisht@gmail.com

 [linkedin.com/in/major-shaily-bisht-85b41239](https://www.linkedin.com/in/major-shaily-bisht-85b41239)



Education

-  General Management Programme for Defence Officers, Faculty of Management Studies, University of Delhi : 2024
-  PG Diploma in defence and Strategic Studies, Annamalai University, Chennai : 2013
-  Bachelor's of Technology (Electronics & Communications), Uttarakhand Technical University : 2011

Certifications

-  CISSP, ISC2 - 2024
-  AWS Certified Cloud Practitioner - 2024
-  Certification in Artificial Intelligence and Machine Learning - 2024
-  ISO 27001 Lead Auditor - 2024
-  Onetrust Tech Risk and Compliance Professional - 2024

Awards







-  Awarded by Chief of Army Staff - Digital Transformation, Data protection and privacy (2024)
-  Awarded by Force Commander, UNDOF, Golan Heights, Syria - Cybersecurity and Information Security Training (2021)

Key Skills







-  Information and Cyber Security
-  ICT Project Management
-  GRC and Cyber Audits
-  Threat Detection and Response
-  Strategic Planning
-  Data Protection and Privacy
-  Risk Assessment and Management

Highly passionate Indian Army veteran with over 12 years of experience in ICT, Cybersecurity projects, Data privacy and protection amid highly complex and challenging national and international work environment. I am skilled in developing comprehensive Cyber Security Policies and Risk Management Frameworks along with audits, thus ensuring full compliance with security and regulatory guidelines. I can translate information into actionable business cases for technology transformation to achieve organisational goals. I have been a cybersecurity trainer in India and UN for diverse teams.






INFORMATION AND CYBER SECURITY, ICT OPERATIONS

-  Assessed, vetted and improved the cyber security policy of the organisation with emphasis on incident response mechanisms
-  Conceptualised technical specifications, and operationalised Cyber Security, Digital Forensics and ICT infrastructure worth Rs 2000 Cr benefitting 10,000 plus users.
-  Conceptualised and implemented robust information and Cyber Security policies while coordinating internal and external audit for 8000 users reducing cyber incidents by 32%.
-  Managed implementation of Pan India NFS project in Eastern India, encompassing multiple sub projects; OFC network(5000+ km), DWDM, IPMPLS, Data Center, Microwave and Satellite links.
-  Led cross functional team of 250 ICT specialists and ensured safeguarding of voice and data networks while leveraging SOC, NOC, SIEM, Firewalls, Nessus, GFI Languard and IAM systems.
-  Managed safe integration of Indian Army's radio, voice and data network over proprietary UN network while maintaining rearward connectivity to India and ensuring NO information security breach.

PROCUREMENT PLANNING, PROJECT MANAGEMENT AND STAKEHOLDER ENGAGEMENT


-  Formulated Technical Specifications, Purchase Contracts, SLAs, OLAs and AMC for multiple projects valued more than Rs 2000 Cr leading to capability enhancement.
-  Directed deployment and roll out of first AI project for organisation at multiple locations improving efficiency by 40%.
-  Directed smooth induction of 500 defence personnel to United Nations, Golan Heights, Syria after coordinating with multiple agencies in record time leading to saving of Rs 10 Cr.
-  Revamped vendor selection process for 250 plus Indian and Foreign OEMs of diverse industries, while successfully completing six long pending projects saving Rs 370 Cr.
-  Led SDLC from inception, requirement gathering, design and development and testing and launch of software for streamlining the process of equipment delivery and installation across 240+ locations.
-  Designed skill enhancement training programs and organised training, preparing teams aligned with project requirement.


DATA PROTECTION AND DATA PRIVACY


-  Worked as DPO, Data controller and processor for organisational as well as personal data.
-  Formulated policies for collection and processing of data based upon established regulations.
-  Ensured data transfer with other organisations strictly as per contractual clauses, MoU and established security controls
-  Prepared policy for actions on data breach and unauthorised disclosure of personal and organisational data covering aspects of incident response.
-  Ensured appropriate technical and organisational controls to ensure security of organisational plans and personal data on 24 x 7 basis in complex operational situations.





Sudesh Desai

 Age: 57 years

 Experience: 33 years

 8007727866

 srdesai2367@gmail.com


 <https://www.linkedin.com/in/sudesh-ramesh-desai-0b56329a/>



Education

 BSL, LLB, ILS LAW COLLEGE PUNE : 1989

Awards

 GOC-IN-C AND VCOAS COMMENDATIONS CARDS (TOTAL FOUR TIMES)

Key Skills

 LITIGATION MANAGEMENT, COMPLIANCE MANAGEMENT, ARBITRATION, CONTRACTS, LEGAL ANALYSIS, TRAINING,


Legal professional with diverse experience of 33 yrs in law department of Indian Army. Decades of proven expertise in Litigation Management, Arbitration, CSR Agreements, service laws, POSH, contracts, Claims, people management, Training, policy, investigations, Human Rights, laws of wars etc. Worked in International environment with a 3 yrs stint in Southern Africa. Managed full spectrum law offices providing start to end solutions in various aspects of organisational management. Excellent people skills, force multiplier having intimate personal relations with top law firms and senior adv.


LEGAL ANALYSIS AND MANAGEMENT OF LITIGATION, ARBITRATION, CONTRACTS, CSR, POLICY, INVESTIGATIONS

- LEGAL CONSULTANCY - Heading and handling litigation of Indian Army in various courts and Tribunals across the country involving more than 30000 Court cases
- Examining and analyzing variety of contracts, Arbitration Proceedings, Land records and pleadings including timely settling and filing in courts.
- Managing Litigation team involved in complex contempt petitions, Arbitrations, Consumer redressal cases.
- Reviewing service law cases, drafting contracts, implementing policy directives.
- Legal analysis and advise to Senior most leadership of Army on broad spectrum laws involving service, discipline, redressals, procurements, contracts, Arbitrations etc.
- LITIGATION MANAGEMENT - Decades of expertise in managing complex Litigation issues and resolving complicated court cases amounting to approximately 1000 Cr.
- Handled and managed Arbitration processes and proceedings, latest involving contract and claim of approx. 40 Cr.
- Examining, drafting and settling various types of Contracts involving defence procurements in Equipment and supplies
- Analysing and settling CSR projects Agreements ensuring adherence to regulatory compliance involving funds of approx 10 Cr.
- INTERNATIONAL EXPOSURE - Developed & successfully implemented Legal Processes and protocols including publication of exhaustive Guides on Botswana Defence and Commonwealth Laws.
- Conceived and imparted Military and Commonwealth Laws training for 3 Years to Botswana Defence Forces as part of Indian Army Training Team.
- Exposure and interaction with International UN and Military leaders and diplomats in several workshops and seminars over 3 years.
- Conducted and engaged in Workshops on synergizing and implementing Military Laws with USA Defence Forces, Australian Army and South African Defence Forces.





Urvashi Rohilla

 Age: 37 years

 Experience: 14 years

 9499725116

 22urvashi@gmail.com

 www.linkedin.com/in/urvashirohilla22




Education

 General Management Programme, FMS : 2024

 Bachelor of Computer Applications, SD College, Kurukshetra University : 2008

Certifications

 General Management course from Faculty of Management Studies (FMS), New Delhi. July 24-Dec 24

 Management Essentials course, IIM Shillong. Jan 2024- Oct 2024


 Certified Scrum Master. 2024

 Basic and advance Administration Professional knowledge course, Coimbatore. 2012 and 2019

 Leadership and Behavioural Science course, Coimbatore. 2018

 Joint Services Disaster management course, Pune. 2012

Awards

 Part of the first team to set up Network Centric Operations Room

Key Skills

 Aviation Operations and Project management


 Human Resource management

 Strategic Planning and Leadership

 Risk assessment and mitigation

 Critical Thinking

 Cost-benefit analysis

 Collaboration and Teamwork

High Performance and Result oriented Military veteran driven by organisational values with 14 years of experience in the Indian Air Force in Operations and Project Management, Administration, Human Resource Management and Training. Proven track record of delivering results in fast-paced, high-pressure environments.

Aviation Operations

- End to end planning and execution of National level Air Defence operations and war like scenario exercises encompassing massive scale of flying and supporting elements of Army and Air Force, ensuring incident free operations and increased efficiency by 30 %
- Collated data from various sources for data analysis hence optimising operating procedures for seamless decision making
- Planned and controlled resource allocation and maintenance activities of high value assets, by thorough coordination amongst various stakeholders to ensure smooth air operations

Project Management


- Reorganising and innovatively remodelling infrastructure worth 80 lakhs towards automated network centric operations ensuring well coordinated operations
- Planning and procurement of modernised training material through GeM at competitive market rates saving govt. costs
- Undertook recce of sites for deployment of radar increasing operational efficiency during exercises
- Undertaken procurement of requisite flight safety equipment worth 20 lakhs hence ensuring safe flying operations.
- Spear headed evaluation with Standard Operating Procedures for seamless induction of national assets worth 100+ Cr in inventory resulting in optimal resource utilisation


Administration and HR


- Led and managed diverse administrative functions under challenging conditions ensuring smooth operations and adherence to protocols
- Carried out internal and external audits, suggesting improvement areas and streamlining expenditure
- Designed and executed budgeting, procurement, contract negotiation, deliveries and vendor management for training aids ensuring optimum fund utilization
- Managed investigations, grievances, and legal compliance cases for 500 personnel hence improving harmonious working culture
- Upgraded welfare facilities worth 20 lakhs hence undertaking CSR activity for the service personnel
- Undertaken Joint Air Defence training with cross functional teams and junior managers of ITBP, ONGC (Mumbai High), sister services (Army & Navy) and civil administration enhancing jointmanship in working culture.
- Conceptualized and implemented regular on-the-job training and continuity training of 50 personnel to meet professional needs and facilitate skill upgradation by 20% ensuring compliance with safety standards and maintaining high troop morale




Vaneeta Padhi

 Age: 36 years

 Experience: 14 years

 7701916277

 vaneeta.padhi@gmail.com

 <https://www.linkedin.com/in/vaneeta-padhi-49142419b/>



Education

-  General Management Program , Faculty of Management Studies : Pursuing
-  Master of Arts (Human Resource Management) , Jamia Millia Islamia University : 2022
-  PG Diploma in Defence Management and Strategic Studies , University of Madras : 2011
-  B-Tech in Applied Electronics and Instrumentation , BPUT, Bhubaneswar : 2009

Certifications

-  Project Management Professional, PMI (Pursuing)
-  Basic and Advanced Security, United Nations Department of Safety and Security, 2021
-  Operational Logistics and Staff Duties Course, 2016

Awards






-  General Officer Commanding Appreciation Certificate for implementing Ex-servicemen welfare schemes, 2023
-  General Officer Commanding Appreciation Certificate for conduct of central event for 2500+ persons, 2022
-  United Nations Medal, 2021
-  Key Contributing member in Unit for Award of Unit Appreciation, 2012

Key Skills






-  Performance Metrics
-  Crisis Management
-  Strategic Planning
-  Team Building
-  Cross Functional Leadership
-  Discipline and Adaptability
-  Creative Thinking and Learning
-  Project Management

A results-driven leader with 14 years of experience in Information and Communication Technology (ICT) roles, demonstrating expertise in strategic leadership, complex problem-solving and a customer-centric approach. Adept at leading diverse, geographically distributed teams with excellent communication and interpersonal skills having expertise of functioning in a multinational environment. With a track record of orchestrating organisational transformation, program management and fostering high-performing teams, seeking a challenging corporate role where my diverse skill sets can be employed




LEADERSHIP AND STRATEGY

-  Led 200+ tech personnel in planning, setting up, and operating greenfield and brownfield ICT systems, showcasing strategic leadership and adaptability.
-  Fostered collaboration among various stakeholders for execution of multiple telecommunication projects worth INR 20 Cr annually, utilizing project management methodologies for efficient and timely completion with adherence to project scope, schedule, and budget.
-  Spearheaded the project implementation of a new office infrastructure valued at INR 550 Cr.
-  Directed a skilled team in multi-source intelligence gathering, including digital, electronic, and open sources for in-depth analysis of risk and their mitigation through actionable recommendations, obtaining 96% increase in targeted results..
-  Actively mentored soldiers and young officers in leadership and professional skills, demonstrating commitment to ongoing leadership development.




PROJECT AND OPERATIONS

-  Managed implementation of NFS (Network For Spectrum) project worth INR 200 Cr in Northern India, encompassing multiple sub projects; OFC Network (5000+ km), DWDM, IPMPLS, Data Center, Microwave & Satellite links
-  Implemented INR 1.8 Cr core IPMPLS network in Eastern India, delivering a 2500% enhancement in network bandwidth
-  Managed the development and maintenance of ICT Network & Systems in various locations of Manipur, budgeting and planning expenditures worth INR 5+ Cr annually through collaboration with diverse agencies.
-  Governed a spectrum of projects, formulated technical specifications, purchase contracts, SLAs, OLAs and AMC for multiple projects valued at more than Rs 280 Cr leading to capability enhancement.
-  Developed data-driven perception management strategies to neutralize and target specific anti-national elements by launching social media campaigns.

IT MANAGEMENT


-  Upgraded and maintained critical Electronic Warfare and ICT Centers at various locations. Monitored project performance metrics, provided regular reports to senior leadership.
-  Assessed, vetted and improved the cyber security policy of the organization with emphasis on incident response mechanisms, resulting in a 50% increase in audit effectiveness and efficiency.
-  Guided and motivated a proficient team of 10+ IT professionals to swiftly address 50+ IT incidents monthly, minimizing downtime and securing uninterrupted operations and continuity.


HUMAN RESOURCE MANAGEMENT

-  Guided the training of the pioneer batch of female soldiers in North-eastern India, specializing in crisis management and handling human rights violations, emphasizing on ethnic diversity.
-  Coordinated complex logistics operations, ensuring seamless support of tons of supplies for refugees under United Nations Charter in Democratic Republic of Congo.
-  Initiated inventory management strategies, ensuring optimal stock levels and a 25% reserve to meet operational demands in Democratic Republic of Congo.





Vinay Mishra

 Age: 36 years

 Experience: 14 years

 9496120539

 vinaymishra.1005@gmail.com

 www.linkedin.com/in/vinaymishra1005



Education

-  General Management Program , Faculty of Management Studies, Delhi University : 2024
-  MBA - Operations & Supply Chain Management , Pondicherry University : 2023
-  B.Tech - Computer Science & Engineering , United College of Engineering & Research : 2010

Certifications

-  Data Analysis & Decision Making
-  Project Management Professional - PMP
-  Leadership & Organisation Behaviour Studies
-  Cloud Practitioner Essentials, AWS - 2024

Awards







-  Recognised for innovative solutions by Stn Cdr Delhi for enhancing efficiency of organisation by 36% - 2024
-  Vice Chief of Navy Commendation - 2023
-  Recognised for Planning and Execution of training camps by Dy Dir Gen NCC TN, P & AN for achieving 2nd position overall in All India Naval NCC Championship - 2022
-  Over-all Third in Merit in Training - 2013

Key Skills






-  Project Management
-  Operations Management
-  Supply chain Management
-  Data Analysis
-  Strategy Planning
-  Process Optimisation
-  Communication Skill
-  Stakeholder Management
-  Budget Planning & Procurement

A results-driven professional with 12+ years of expertise in Project Management, Operations Management, Procurement & Supply chain Management and Leadership roles within the Indian Navy, complemented by 2 years in Software development at Infosys Ltd. Proven ability in Strategic Planning & Execution, Optimize Processes, Manage Budgets & Forecasting, and Lead Cross-functional teams to achieve Premeditated objectives across diverse domains.






PROJECT MANAGEMENT

-  Spearheaded the Conceptualisation and Development of Defect tracking and resolution system worth Rs 80 lakhs improving user satisfaction by 100%.
-  Managed a ₹1 Crore technology enhancement project, enhancing office operational efficiency by 36%.
-  Managed 11 projects, both International and National, worth ₹2 Crores, achieving a 25% increase in team proficiency.
-  Directed a ship repair and refit project worth INR 30 Crores, ensuring timely completion and operational readiness.
-  Led a ₹80 Lakhs microcontroller system development, achieving 100% operational accuracy.
-  Led 09 state-level training projects, achieving 2nd position among 18 NCC directorates.





OPERATIONS MANAGEMENT

-  Led annual operational audits for military unit, assessing performance, readiness, and compliance to optimize efficiency and strategic outcomes.
-  Developed and implemented policies to enhance operational standards and mission success.
-  Scaled up training operations, increasing capacity by 400% in 6 months through effective planning.
-  Deployed assets worth ₹ 64 Cr in coastal areas, collaborating with State and National agencies to prevent anti-national activities and safeguard local assets.
-  Directed a 21-day operational deployment and risk management exercise, coordinating six cross-functional teams to achieve high assessment standards.

PROCUREMENT & SUPPLY CHAIN MANAGEMENT

-  Controlled Supply Chain management for worth ₹ 06 Cr for Fuel, Dry & Fresh provisions, and Ammunition for 84 naval personnel.
-  Managed procurement of over 300 items , overseeing demand fulfilment, timely Provisioning, Budgeting, and accounting for an annual budget plan of ₹ 24 Cr, achieving 90% customer satisfaction.
-  Managed supply chain logistics worth ₹ 1.5 Cr for Fuel, Provisions, and Training equipment for 2400 cadets and personnel.
-  Administered annual budget plan of ₹ 12 Crores for Procurement, Training, Modernisation and Innovative solutions resulting in increase of availability of boats by 30%.
-  Coordinated the Supply Chain requirement of ship for operations in international waters, working closely with stakeholders and collaborating with Maldivian Navy.

TALENT ACQUISITION & STRATEGY DESIGNING

-  Trained 5000+ Naval NCC cadets in a span of 02 years.
-  Hired 40 staff on the basis of project requirements by analysing the requirements.
-  As Dy Dir Ops and Project manager, finetuned the existing guidelines to better suit the requirements and execution of tasks.
-  Led training activities for handpicked 100 cadets in grooming them for selection in Armed forces and achieving selection of 55 in armed forces including 10 girl cadets.



Vineet Verma



Age: 48 years



Experience: 27 years



9969141792



vineetverma721@gmail.com



[www.linkedin.com/in/vineet-verma-](https://www.linkedin.com/in/vineet-verma-38b34b287)

38b34b287

Seasoned leader with 27+ years in the Indian Navy, specializing in HR leadership, policy making, and grievance handling. Proven track record in administration, training, and mentoring future leaders in soft skills. Known for innovative solutions and resource optimization. Demonstrated success in driving concept-to-execution, enhancing efficiency within budget constraints.

Executive Director (HR and Admin), 2022 to 2024

- Managed a workforce of 2,000 Naval Civilians, overseeing promotion and postings to ensure alignment with organizational goals and career development.
- Formulated and implemented transfer policy for Naval Civilians, streamlining the process and reducing transfer-related disputes.
- Successfully handled 14 court cases related to the transfer of civilian employees, ensuring compliance with legal standards and minimizing organizational disruption.
- Addressed and resolved employee grievances, managed RTIs, and effectively handled CPGRAMS, fostering a transparent and responsive workplace.
- Enhanced office efficiency by optimizing procedures, resulting in a measurable improvement in workflow and resource utilization.
- Improved employee morale through regular interaction, feedback, and proactive engagement, contributing to a more motivated and cohesive workforce.

Chief Administrative Officer, 2020 to 2022

- Managed facility operations for a 600-man hostel for unmarried sailors in the Navy at Delhi, ensuring high standards of living and operational efficiency.
- Established a 100-bed quarantine centre from scratch during the COVID-19 pandemic, ensuring zero casualties and adherence to safety protocols.
- Set up a 50-bed facility for COVID-positive patients during the second wave of the pandemic, providing critical care and support.
- Achieved savings of Rs 7 Cr through detailed market surveys and strategic negotiations for leasing houses in the NCR region, optimizing budget utilization.
- Ensured defect-free maintenance of over 400 houses during the COVID pandemic, maintaining high standards of safety and comfort for residents.

Training Officer, 2017 to 2019

- Groomed Trainee Military Officers at the National Defence Academy, preparing them for leadership roles in the armed forces.
- Developed soft skills in leadership qualities, team building, and emotional empathy, fostering well-rounded officers ready for high-pressure environments.
- Instilled effective time management skills, ensuring trainees could balance demanding academic and physical training schedules.

Operations & Plans Officer, 2014 to 2017

- Led operational planning for the deployment of ships at Western Naval Command, ensuring strategic alignment with mission objectives.
- Prepared operational long casts for the optimal utilization of naval assets, enhancing readiness and efficiency in naval operations.
- Delivered presentations to visiting dignitaries on operations and infrastructure issues, effectively communicating key strategic insights and operational capabilities.

Education

- General Management Program for Defence Officers, Faculty of Management Studies : 2024
- MSc, Cochin University of Science and Technology : 2005

Certifications

- Program (General Management) | 2024 | Faculty of Management Studies, DU
- Chief Administrative Officers Course | 2021 | Air Force Admin College Coimbatore

Awards


- Chief of Naval Staff commendation card for commissioning of new naval base
- Commander-in-Chief commendation card for devotion to duty


Key Skills


- HR Leadership
- Administration
- Policy Making
- Training
- Soft Skills




Vinod Kumar

 Age: 56 years

 Experience: 24 years

 9999565838

 vgudania@gmail.com



A dynamic Army Officer with expertise in human resource management, administration and security for over 24 years.

Human Resource Management

- As an Officer in Charge of an Army Unit, handled and trained Army personnel of various trades and categories. Developed excellent interpersonal skills and a well bound cohesive team.
- Ensured comprehensive HR functions including leave management, scheduling and conflict resolution processes, resulting in an increased operational efficiency.

Equipment Management

- Managed various types of equipments, machinery and instruments as a deputy director in an Army Unit. Managed the technical efficiency and logistics support during operations.
- Managed the planning and execution of fleet management skills aimed at enhancing capabilities and effective utilisation of mechanical transport and other equipments within the Army Unit
- Optimised the supply chain of critical spares parts of tanks by minimising the downtime and increasing operational reliability.

Logistics and Supply Chain Management

- As manager of an Army Unit Run Canteen formulated various procedures, inventory management, incentives and renovations. Effectively managed transportation, stores, distribution and security aspects resulting in increase of annual turnover
- Implemented oversight and management of operations ensuring operational readiness and mission success.

Administration

- Trained and coordinated various events and activities for NCC cadets and managed administration being the Administrative Officer.
- Innovated deployment of personnel in professional domain through skill upgradation and competency enhanced programs.
- Led the implementation process by developing comprehensive action plan, coordinating resources, monitoring progress and assessing outcome to ensure the effectiveness of policies and their alignment with organisational and governmental objectives.

Security Management

- Managed various security aspects to include human resource aspects and equipments.
- Planned, streamlined and coordinated administrative procedures and systems to enhance the overall security environment.
- Developed and implemented security policies, guidelines and protocol to maintain strong security posture for over 1000 people. Coordinated with local authorities to ensure availability of local resources and intelligence.

Education

 BA (Public Administration) , IGNOU

Certifications

 Diploma in Junior Level Defence Management From Devi Ahilyabai University

 Combat Team Commander's Course, School of Armoured Warfare

 Junior Command Course , Army War College Mhow


Key Skills


 Supply chain management

 Logistics

 Equipment and Machinery Management

 Warehouse Management

 Team Building and Mentoring

 Administration

 Security Management

 Management of Human Resources



Vishal Khanna



Age: 53 years



Experience: 30 years



8860747303



vishal.gmp3@fms.edu



<http://linkedin.com/in/vishal-khanna-iaf>



Education

General Management Program ,
Faculty Of Management Studies :
2024

MDBA, HR , Symbiosis Institute Of
Management Studies : 2002

BSc , Rohilkhand University : 1992

Certifications

Executive Program in HR
Management, XLRI, 2024

Executive Program on RTI Act, Dr.
MCR HRD Institute, Hyderabad,
2017

CBRN Certification, CME, Pune,
2008

Qualified Navigation Instructor,
2007

Awards

Commendation by Chief of Naval
Staff in 2016

Commendation by Chief of Air
Staff in 2015

Commendation by Air Officer
Commanding-in-Chief in 2012

Key Skills

Operations Management

Supply Chain Management

Strategic Planning

Talent Acquisition

Risk Mitigation

Facility Management

Interpersonal Communication

Training & Mentoring

Human Resource Management

Adaptability & Flexibility

Grievance Redressal

Budgeting & Forecasting

A seasoned leader with 30 years of distinguished service in the Indian Air Force, combining expertise in strategic planning, operations management, aviation, HR, and crisis response. Proven ability to lead large-scale operations, manage diverse teams, and drive process improvements. Known for strong communication, conflict resolution, and strategic thinking, committed to leveraging skills for organizational success and growth.

Human Wealth Manager | Talent Acquisition

- Pioneered the implementation of the Agni Path Scheme, resulting in annual savings of ₹700 crore through optimized recruitment processes and cost-efficient personnel management.
- Managed career progression and facilitated the seamless relocation of personnel across India, enhancing operational efficiency and supporting organizational growth.
- Led a team 50 direct reporting employees, in overseeing and addressing grievances and conflict resolution for a workforce of 1,75,000 ensuring effective communication and resolution strategies.
- Planned and implemented employee engagement and orientation programs to enhance upskilling, while ensuring new hires are conversant with organizational values and ethics.

Operations Manger

- Planned & delivered multiple missions of disaster relief in India and abroad through proactive risk management prominent being Earthquake in Uttarakhand, Evacuation of stranded Indians and Foreign nationals from Yemen.
- Flawlessly planned and executed the deployment of troops, aircraft, and ammunition during Surgical Strikes, ensuring operational success and strategic precision.
- Spearheaded flying operations during India's largest Humanitarian Assistance and Disaster Relief (HADR) mission in Jammu & Kashmir floods, ensuring effective aerial support and coordination.
- Led a team of 45 personnel at the Line of Control during the Kargil conflict, managing key assets to provide critical early warning and ensure effective air defense operations.
- Successfully managed a fleet of over 250 air assets across India, driving a 40% increase in tonnage per hour and achieving annual savings of ₹500 crore.

Facility Management


- Supervised the Officer's Mess in Chandigarh and Agra, implementing budgeting strategies that achieved a 20% cost reduction while maintaining excellent facilities and service quality.
- Ensured the highest standards of security for VVIP facilities, including rigorous protocols and surveillance measures, to protect dignitaries and sensitive information.
- Introduced state-of-the-art facilities including a modern gym, comprehensive sports amenities, and a well-equipped library significantly enhancing recreational and wellness options.
- Organized high-profile events featuring top stars, managing all aspects of event planning, coordination, and execution to ensure successful and seamless experiences.

Administrator

- Headed grievance redressal, welfare programs, overall administration, and security at a premier Air Force base, ensuring efficient operations and high standards of personnel support and safety.
- Utilized predictive analytics to forecast workforce trends & staffing needs, leading to 60% increase in employee motivation.
- Led the Quick Reaction Team (QRT) during the Commonwealth Games, Delhi specializing in CBRN preparedness to handle any contingencies and ensure swift, effective responses to potential security threats.
- Directed comprehensive welfare programs at a premier Air Force base, addressing the needs of women, men, and children to enhance overall well-being and support for all personnel.




Vishal Sharma

 Age: 32 years

 Experience: 12 years

 7428554479

 vishalsharma.upes@gmail.com

 www.linkedin.com/in/lt-cdr-vishal-sharma-10509a6a

Education


 Masters in Public Administration ,
Indira Gandhi national open
university : 2025


 General management program ,
Faculty of management studies :
2024

 Btech – Automobile design
engineering , University of
petroleum and energy studies :
2013

Certifications

 Certified Trainer I AutoCad

 Leadership and Organisational
Behavioural studies


 Data analysis and decision
making


 Watch keeping certificate I INS
Prabal

Awards

 Chief of Naval Staff
Commendation Card I 2023

 Flag Officer's Commanding in
Chief's Commendation Card I 2019

 Best Officer's like Quality Award I
2015


 Appointed as the 'President' of the
University I UPES I 2013

Key Skills


 Administration

 Security

 Project Management

 Operations Management


 Policy Development

 Training and Mentoring

 Liaison and Networking

 Incident and Crises Management

 Documentation and reporting

 Negotiations and Collaboration

 Recruitment Strategies

Indian Navy veteran with over 10 years of experience in administration, excelling in operational excellence and resource optimization. An expert in security and project management, with strong skills in risk assessment, safety compliance, and crisis management. Proficient in learning and development, and stakeholder engagement, demonstrating leadership and a commitment to achieving strategic goals

Administration & HR

- Optimized facility operations for Kota House and managed the resource allocation of Rs 100 crores for core business functions by overseeing space, sustainability, and logistics for seamless administration.
- Executed over 100 media conferences flawlessly by managing logistics, AV setup, and live streaming for top events, achieving 100% partner satisfaction.
- Increased profitability by 20% and reduced expenses by Rs 50 lakhs by implementing innovative marketing and sales strategies, boosting performance from 20% to 40%.
- Ensured financial management of Rs 250 crores and resource allocation by overseeing budgeting, forecasting, and vendor management for organizational goals. Achieved an efficiency improvement of 25% and a budget saving of Rs 3.5 crores.
- Led the COVID-19 core team of 23 direct reportees, supporting 500+ families, and received a commendation from the Chief of Naval Staff for crisis management.

Project Management

- Successfully managed over 50 projects worth ₹400 crores, collaborating with internal and external stakeholders through all phases, and achieved 75% of the project output.
- Oversaw the construction of four residential buildings with 140+ flats and a budget outlay of ₹123 crores, culminating in approval from the Chief of Naval Staff and achieving 100% project output.
- Led vendor selection and bidding for two infrastructure development projects, effectively managing conflict resolution, labor relations, and team building. Achieved 100% timely deliverables and met all compliance parameters.

Operations Management


- Reduced budget overruns by 15% and improved forecasting accuracy by 20% through strategic financial governance and management.
- Boosted junior leaders' performance by 30% through learning and development programs tailored to their specific development needs.
- Reduced turnover by 25% and increased satisfaction by 40% through effective personnel management and support


Security and Safety

- Developed and enforced Standard Operating Procedures (SOPs) for Naval personnel and their families, resulting in a 30% improvement in safety compliance and overall process excellence.
- Trained over 150 personnel in firearms handling and countering external threats, while establishing disaster management and quick response teams, leading to a 20% reduction in emergency response time.
- Enhanced stakeholder collaboration and effectively managed labor relations, resulting in a 25% increase in team productivity and a 15% improvement in team satisfaction.
- Led performance appraisals, counselling, and grievance resolution, contributing to the overall success of security projects.



Yogesh Chandra Pandey

 Age: 55 years

 Experience: 34 years

 8179525437

 yogil726@gmail.com

 TBC



Experienced and result-oriented leader with a proven track record of tenantry key leadership roles in Indian Navy. Have served as head of the units across Project Management, Maintenance /Overhaul Operations, Logistics and Supply Chain, Aviation Technical Training. Demonstrated expertise in managing complex projects, streamlining operations /production and enhancing efficiency. Adept at Strategic Planning, Team Leadership and optimizing performance to achieve organisational goals.

Dy Director General, Project Seabird, New Delhi (Aug 23–Present)

- Spearheaded the implementation and management of Asia's largest maritime infrastructure project with contracts over Rs. 8000 Crs, ensuring alignment with strategic goals and timelines.
- Executed interdisciplinary issues with consultants, contractors, DMA and Ministry of Defence.
- Critical monitoring & course corrections to optimise project deliverables. Fiscal planning and management of annual budget of over 2000 Cr.
- Expedited ongoing works and delivered key infrastructure viz Aircraft Carrier Pier, Auxiliary Vessel Pier and Survey Ship Pier which were critical to meet operational requirements.
- Inauguration of facilities by Hon Raksha Mantri & the Chief of The Naval Staff and conduct of VVIP/VIP visits.

Cmde Superintendent, Naval Aircraft Yard, Kochi (Mar 21–Aug 23)

- Efficient functioning & operations of Navy's largest aviation MRO, tech administration of more than 600 personnel.
- Led teams of Engineers and enhanced production of Aircraft and Rotables by 30%. Achieved large no. of aircraft modifications, innovative repairs, indigenisation & import substitution for aviation equipment.
- Setting up of PCB design and fabrication facility and indigenisation of PCBs critically required by Navy.
- Promoted Green Initiatives including ISO 14001 Standard certification of Aircraft Yard. Maintained excellent industrial relations at Aircraft Yard and contributed significantly towards CSR.

Principal Director, Dir of Air Logistics, New Delhi (Jan 19–Mar 20)

- Critical vetting of provisioning cases and processing of procurement of aviation equipment from abroad and indigenous sources to meet entire Naval Aviation's requirements.
- Accelerated Air logistics operations, including supply chain management and resource allocation.
- Formulation of policies and plans & annual budget management of more than 500 crores approx.
- CNC/PNC & conclusion of a large no. of contracts with savings to exchequer.

Director, Naval Institute of Aero Technology, Kochi (Jan 17–Jan 19)

- Efficient Training at the Institute along with administration of training staff of more than 225 personnel.
- Conduct of more than 200 Aviation Technical training courses including the Flagship M Tech Course, total throughput of the institute being over 2500 trainees.
- Formulated new training concepts and conduct of training for additional courses. Conducted a large number of Seminars & Valedictory functions
- Refinement of training curriculum and infused technology for industry advancement & training improvement.
- Conclusion of MOUs with Academic Institutes towards sharing of the resources between the organisations.

Command Air Technical Officer, HQENC, Vizag (Jun 14–Jan 17)

- Coordinated Aircraft Maintenance of various Air stations by strategic planning and foresight.
- Advisor to Apex Leadership, successful conduct of International Fleet Review 2016.

Education

- M Tech (Aeronautics), CUSAT, Kochi : 2018
- Matster of Philosophy [M.Phil (Def & Strategic Studies)], Mumbai University : 2014
- MSc (Def & Strategic Studies), University of Madras, Madras : 2006
- B.Tech (Mech), JNU, New Delhi : 1993
- B. Sc., University Of Lucknow, Lucknow : 1989

Certifications

- Naval Higher Command Course, Naval War College, Goa
- Defence Services Staff Course, DSSC, Wellington
- Air Engineer Officer Specilisation Course, NIAT, Kochi
- Green Belt – Six Sigma, KPMG, Gurgaon
- General Management Program, FMS, Delhi University (In Progress)

Awards

- Certificate of Appreciation from the Chief of Naval Staff.
- Letter of appreciation from CInC, HQENC.
- Certificate of Appreciation from the CInC HQSNC.

Key Skills

- Leadership, Team Building & HR Management
- Management of Aviation MRO/ Equipment Overhaul & Repairs
- Efficient Functioning of Training Institute
- Project & Contract Management
- Strategic Thinking & Planning
- Problem Solving & Regulatory Compliance

Placement Team

placecom.gmp3@fms.edu



H S Nival

9013047940

hs.gmp3@fms.edu



Pratap Malik

8860636011

pratap.gmp3@fms.edu



Mini Daral

8861257530

mini.gmp3@fms.edu



Pulkit Sharma

8811096489

pulkit.gmp3@fms.edu



Saikat Mondal

9746454270

saikat.gmp3@fms.edu



Vaneeta Padhi

7085079907

vaneeta.gmp3@fms.edu



Mani Agarwal

9999464163

mani.gmp3@fms.edu



Piyush Shah

8638693957

piyush.gmp3@fms.edu



Vijay Reddy

9717333825

vijay.gmp3@fms.edu

Placement Procedure



A dedicated member of the PLACOM will be assigned to each participating company to ensure efficient coordination.

Companies are encouraged to communicate with their assigned committee member for any queries or additional information beyond the scope of the guidelines provided here.

Application and Shortlisting Process

Company Engagement: Companies interested in recruiting are requested to submit a detailed job description for the openings available. HR teams from these companies are invited to visit the campus for pre-placement talks and the interview process.

Candidate Application: Upon announcement of the job openings, interested candidates will apply through the placement committee.

Shortlisting: Companies are requested to shortlist candidates based on the resumes attached and communicate the list to the placement committee at least one week before the scheduled interview dates for seamless coordination of the subsequent processes.

Placement Interviews

Pre-Placement Talks: Companies wishing to conduct pre-placement talks should indicate their availability to the placement committee, which will arrange a specific time slot. Accommodation for the recruitment team may be provided within the campus, subject to availability.

Interview Process: Candidates and recruiters will directly finalize offer details, including salary, location, perks, and title, in a timely manner. Should the recruitment team be unable to visit the campus due to unforeseen circumstances, alternative arrangements such as the possibility of officers traveling to the company's location for interviews or conducting initial rounds via online/video interviews will be considered.

OFFER & ACCEPTANCE

After the Final Round

The companies can make an offer to the candidates after their final interviews. In order to streamline the process, companies are requested to communicate the offer details to PLACOM via email (copied to the candidate as well as the Confirmation of acceptance or rejection of an offer by a candidate).

Photo Gallery

